

# CALLALA RSL COUNTRY CLUB LIMITED



## Quarterly Board Report For The Period Ended 30th June 2021



**Callala RSL Country Club Ltd**  
**A.B.N. 36 001 816 799**  
**Departmental Trading Statements For the Quarter**  
**April 2021 To June 2021**

Current Period		Last Year		Year To Date		Last Year	
This Year	%		%	This Year	%		%
				<b>BAR TRADING</b>			
				<b>Sales</b>			
54,149		13,615		118,269		59,960	
170,235		54,461		364,991		235,666	
29,281		7,255		63,727		35,198	
15,439		3,064		35,784		19,653	
416		139		1,201		436	
1,712		343		3,627		1,750	
<u>271,231</u>		<u>78,877</u>		<u>587,599</u>		<u>352,664</u>	
				<b>Less: Cost of Goods Sold</b>			
				Purchases			
114,555		33,848		260,275		158,137	
2,152		1,360		4,863		3,672	
<u>116,706</u>		<u>35,209</u>		<u>265,138</u>		<u>161,808</u>	
<u>154,525</u>	<b>57.0%</b>	<u>43,668</u>	<b>55.4%</b>	<u>322,461</u>	<b>54.9%</b>	<u>190,856</u>	<b>54.1%</b>
				<b>Gross Profit</b>			
				<b>Gross Profit Percentage</b>			
				<b>Add: Other Income</b>			
				Rebates			
4,302		6,616		9,461		6,616	
				<b>Less: Expenditure</b>			
				Repairs & Maintenance			
2,909		320		3,098		1,026	
1,473		1,474		2,929		2,946	
-		-		-		0	
6,623		1,050		14,348		8,379	
69,711	25.7%	11,054	14.0%	151,035	25.7%	88,198	25.0%
<u>80,716</u>		<u>13,898</u>		<u>171,410</u>		<u>100,549</u>	
<u>78,111</u>	<b>28.8%</b>	<u>36,386</u>	<b>46.1%</b>	<u>160,512</u>	<b>27.3%</b>	<u>96,923</u>	<b>27.5%</b>
				<b>Net Profit Transferred to Profit &amp; Loss Statement</b>			

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**April 2021 To June 2021**

Current Period				Year To Date			
This Year	%	Last Year	%	This Year	%	Last Year	%
<b>BISTRO ACCOUNT</b>							
208,941		63,512		451,778		261,593	
1,213		278		2,686		1,293	
<u>210,155</u>		<u>63,790</u>		<u>454,464</u>		<u>262,886</u>	
<b>Less</b>							
83,856		27,347		177,323		114,202	
126,299	60%	36,443	57%	277,141	61%	148,684	57%
<b>Add: Other Income</b>							
-		-		-		-	
-		-		-		-	
<b>Less: Expenditure</b>							
4,382		1,721		13,397		6,256	
3,926		939		7,306		2,190	
3,589		2,006		7,906		5,148	
-		-		-		(0)	
11,319		3,019		23,022		12,841	
-		-		-		-	
119,150		31,776		242,340		135,164	
<u>142,366</u>		<u>39,460</u>		<u>293,971</u>		<u>161,598</u>	
(16,068)		(3,017)		(16,830)		(12,915)	
<b>Net Profit Transferred to Profit &amp; Loss Statement</b>							

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**April 2021 To June 2021**

<b>POKER MACHINE TRADING</b>								
1,297,593		459,219		Gross Clearances	2,782,174		1,551,818	
8,243		2,007		Poker Machine Sales Points Income	17,282		7,652	
(941,398)		(368,556)		Less: Payouts	(2,041,695)		(1,144,037)	
364,438		92,670			757,761		415,433	
4,295		4,295		GST Rebate Received	8,590		8,590	
-		-		Lease Relief Income (TGS)	-		-	
368,733		96,965			766,351		424,023	
				<b>Less: Expenditure</b>				
5,853		1,137		Central Monitoring	10,615		5,805	
2,063		-		Depreciation	2,063		-	
69,058		112,612		Lease Amortisation	171,191		225,223	
12,938		5,210		Interest Lease Expense	42,927		5,210	
-		-		Member Points/ Voucher Expense	-		0	
2,745		770		Community Surcharge Donations	6,288		2,550	
520		-		Repairs & Maintenance	520		-	
41,649		11,672		Supplementary Tax	93,788		41,942	
349		100		Superannuation	692		402	
-		-		TGS payments	-		-	
3,669		1,048		Wages	7,282		4,229	
138,843		132,548			335,364		285,361	
229,890	17.72%	(35,583)	-7.75%	<b>Net Profit</b> Transferred to Profit & Loss Statement	430,986	15.49%	138,663	8.94%

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**April 2021 To June 2021**

Current Period		Last Year		Year To Date			
This Year	%	Last Year	%	This Year	%	Last Year	%
<b>GOLF COURSE ACCOUNT</b>							
<b>Sales</b>							
4,677		2,306		11,822		5,879	
4,677		2,306		11,822		5,879	
<b>Less: Cost of Goods Sold</b>							
4,194		1,353		9,068		3,197	
4,194		1,353		9,068		3,197	
484	10.3%	954	41.3%	2,754	23.3%	2,682	45.6%
<b>Gross Profit</b>							
<b>Gross Profit Percentage</b>							
<b>Income</b>							
666		150		1,866		1,050	
616		-		1,245		40	
50		-		50		380	
-		-		-		-	
27,129		16,737		69,896		32,965	
8,060		8,298		13,434		16,596	
1,182		-		1,182		-	
-		-		10		409	
-		-		-		-	
-		-		1,500		-	
16,764		4,950		39,622		13,732	
54,467		30,135		128,805		65,171	

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1,926	2,198	<b>Less: Expenditure</b>		
4,198	4,198	Affiliation Fees	3,977	4,543
-	-	Amortisation of Development Costs	8,345	8,390
3,014	4,111	Bank Charges	-	-
664	134	Depreciation	6,494	10,351
26,211	7,136	General Expenses	1,648	1,738
-	-	Golf Course Maintenance	55,493	26,232
-	-	Golf Cart Lease	-	-
463	345	Link Fees	-	-
619	57	Postage, Printing & Stationery	1,642	1,549
291	-	Presentation & Catering	619	57
803	897	Sponsorships	873	-
36	109	Superannuation	4,570	3,137
-	-	Telephone	145	218
8,455	9,443	Uniforms & Clothing	-	160
-	-	Wages	48,108	33,022
46,681	28,628	Wastage	-	-
8,270	2,461		131,914	89,397
		<b>Net Profit</b> Transferred to Profit & Loss Statement	(354)	(21,543)

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**April 2021 To June 2021**

Current Period		Last Year		Year To Date			
This Year	%		%	This Year	%	Last Year	%
				<b>KENO TRADING ACCOUNT</b>			
				<b>Income</b>			
15,718		3,206		34,920		11,815	
-		-		-		-	
<u>15,718</u>		<u>3,206</u>		<u>34,920</u>		<u>11,815</u>	
				<b>Less Expenditure</b>			
526		-		1,096		526	
150		150		300		300	
14		14		29		29	
<u>690</u>		<u>164</u>		<u>1,425</u>		<u>855</u>	
				<b>Net Profit Transferred to Profit &amp; Loss Statement</b>			
<u>15,028</u>		<u>3,042</u>		<u>33,495</u>		<u>10,960</u>	
				<b>TAB TRADING ACCOUNT</b>			
				<b>Income</b>			
-		-		-		-	
2,325		-		6,090		4,031	
<u>2,325</u>		<u>-</u>		<u>6,090</u>		<u>4,031</u>	
				<b>Less: Expenditure</b>			
-		-		-		-	
150		150		300		300	
14		14		29		29	
<u>164</u>		<u>164</u>		<u>329</u>		<u>329</u>	
				<b>Net Profit (Loss) Transferred to Profit &amp; Loss Statement</b>			
<u>2,161</u>		<u>(164)</u>		<u>5,761</u>		<u>3,703</u>	

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Current Period				Year To Date			
This Year	%	Last Year	%	This Year	%	Last Year	%
				<b>Income</b>			
78,111		36,386		160,512		96,923	
(16,068)		(3,017)		(16,830)		(12,915)	
229,890		(35,583)		430,986		138,663	
8,270		2,461		(354)		(21,543)	
15,028		3,042		33,495		10,960	
2,161		(164)		5,761		3,703	
30,467		170,523		111,712		232,732	
6,250		5,061		15,127		10,955	
-		-		-		-	
<b>354,109</b>		<b>178,707</b>		<b>740,410</b>		<b>459,478</b>	
				<b>Less Expenditure</b>			
6,900		6,600		13,800		12,975	
-		-		-		-	
2,250		1,297		4,881		6,467	
1,336		1,356		2,657		2,712	
14,118		14,119		28,090		28,250	
8,237		2,203		18,916		9,123	
-		-		-		-	
19,159		10,932		38,318		30,091	
18,738		10,787		37,734		26,605	
4,988		3,436		9,353		7,141	
28,533		29,184		60,515		58,375	
167		-		224		-	
-		-		-		-	
33,555		5,183		63,285		31,973	
16,207		10,044		33,422		26,634	
20,567		7,273		34,495		18,132	
-		-		-		-	
1,191		689		2,381		2,914	
22,210		23,413		44,176		46,824	
-		-		-		-	
(818)		944		2,045		(263)	
15,910		9,754		32,639		21,768	



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1,736	974	Interest Paid	3,492	1,981
1,510	706	Printing, Postage & Stationery	5,287	3,131
635	764	Rates & Taxes	1,263	1,527
0	-	Rent	0	-
2,802	5,659	Repairs & Maintenance	6,392	10,352
789	827	Security	1,403	1,190
3,898	14,355	Superannuation	5,904	17,579
1,754	3,596	Telephone	6,054	7,406
5,093	2,460	Trade Waste	10,559	7,488
-	-	Transport & Travel	-	-
680	3,055	Under/ Over Banking	1,466	2,421
68,036	22,142	Wages - Other	99,010	59,441
-	138,000	Wages - Job Keeper	-	138,000
4,550	4,342	Workers Compensation	9,050	13,367
2,781	1,308	Water Rates	5,394	5,325
<u>307,511</u>	<u>335,402</u>		<u>582,206</u>	<u>598,929</u>
		<b>Net Profit</b>		
<u>46,598</u>	<u>(156,694)</u>	<b>Before Income Tax</b>	<u>158,204</u>	<u>(139,451)</u>

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**April 2021 To June 2021**

Current Period				Year To Date			
This Year	%	Last Year	%	This Year	%	Last Year	%
				<b>Sundry Income</b>			
3,592		3,808		5,987		7616	
851		-		1,072		97	
5,529		3,335		11,384		7,384	
1,836		-		2,045		-	
-		-		-		-	
-		406		1,988		1,501	
-		-		-		-	
-		12,353		-		50,000	
132		181		267		373	
55		-		66,654		11,100	
-		-		-		-	
200		43		352		193	
-		-		-		-	
16,772		198		20,463		4,269	
-		-		-		-	
-		-		-		-	
-		138,000		-		138,000	
-		2,199		-		2,199	
1,500		10,000		1,500		10,000	
-		-		-		-	
<u>30,467</u>		<u>170,523</u>		<u>111,712</u>		<u>232,732</u>	
				<b>Courtesy Bus Expenses</b>			
-		-		-		-	
4,988		3,436		9,353		7,141	
<u>4,988</u>		<u>3,436</u>		<u>9,353</u>		<u>7,141</u>	

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**Departmental Trading Statements For the Quarter**  
**April 2021 To June 2021**

Current Period		Last Year		Year To Date			
This Year	%	Last Year	%	This Year	%	Last Year	%
				<b>SUB GROUP INCOME</b>			
				<b>Income</b>			
12,932		2,574		36,735		15,847	
4,836		2,831		10,885		7,145	
-		-		-		-	
3,847		2,307		7,660		6,750	
1,194		248		2,751		1,277	
<u>22,809</u>		<u>7,960</u>		<u>58,031</u>		<u>31,019</u>	
				<b>Less Expenditure</b>			
7,056		718		22,430		7,980	
2,275		368		4,375		2,499	
2,807		875		6,771		4,155	
326		50		621		411	
2,947		833		6,225		3,350	
1,148		55		2,481		1,669	
<u>16,558</u>		<u>2,899</u>		<u>42,903</u>		<u>20,064</u>	
<u>6,250</u>		<u>5,061</u>		<u>15,127</u>		<u>10,955</u>	
				<b>Net Profit Transferred to Profit &amp; Loss Statement</b>			

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**April 2021 To June 2021**

Current Period				Year To Date			
This Year	%	Last Year	%	This Year	%	Last Year	%
				<b>Entertainment &amp; Promotion Expenses</b>			
-		-		-		375	
9,582		1,007		20,861		12,030	
899		1,741		(4,030)		(3,535)	
2,706		525		4,235		1,497	
-		-		-		-	
1,125		375		2,250		975	
1,886		185		3,445		1,549	
6,049		1,330		12,313		6,574	
510		20		1,715		380	
-		-		-		-	
10,798		-		22,496		12,129	
<u>33,555</u>		<u>5,183</u>		<u>63,285</u>		<u>31,973</u>	



**CALLALA RSL COUNTRY CLUB LTD**

A.B.N. 36 001 816 799

**BALANCE SHEET AS AT**

**June 2021**

	June 2021		March 2020	
<b>Current Assets</b>				
Cash on Hand	130,000		110,000	
Other Debtors	6,045		50,601	
Cash at Bank	937,227		486,398	
Prepayments	79,568		60,686	
Stock on Hand	83,319	1,236,159	70,606	778,290
<b>Non Current Assets</b>				
Golf Course Clearing & Construction	1,061,638		1,061,638	
Less: Amortisation	-872,823	188,815	-856,043	205,595
Golf Course Pump	87,320	87,320	87,320	87,320
Bowling Green Construction	413,970		413,970	
Less: Amortisation	-289,416	124,555	-284,885	129,086
Bar Renovations & Improvements	285,869		285,869	
Less: Accumulated Depreciation	-237,795	48,074	-231,905	53,964
Bistro Extensions	202,449		197,649	
Less: Accumulated Depreciation	-197,682	4,767	-197,649	0
Furniture & Fittings	997,278		886,065	
Less: Accumulated Depreciation	-488,577	508,701	-448,254	437,811
Plant & Equipment	818,040		762,312	
Less: Accumulated Depreciation	-952,162	-134,122	-871,823	-109,511
Plant & Equipment - Kitchen	29,962		29,962	
Less: Accumulated Depreciation	-91,616	-61,654	-74,729	-44,767
Poker Machines	123,151		39,651	
Less: Accumulated Depreciation	-41,714	81,437	-39,501	150
Leasehold Improvements	2,685,755		2,684,340	
Less: Amortisation	-1,525,014	1,160,742	-1,473,065	1,211,275
Motor Vehicles at Cost	153,254		153,254	
Less: Accumulated Depreciation	-153,254	0	-153,254	0
Right of Use Assets	837,555		1,404,718	
Less: Accumulated Depreciation	-702,422	135,133	-804,809	599,909
Poker Machine Entitlements	72,896	72,896	72,896	72,896
		2,216,662		2,643,728
<b>Total Assets</b>		<u>3,452,821</u>		<u>3,422,018</u>
<b>Current Liabilities</b>				
Trade & Other Creditors & Accrued Charges	251,688		220,600	
Sub Club Loans	0		0	
Toro Finance	11,532		0	
Yamaha Finance	7,843		9,334	
Lease Liabilities	104,341		467,611	
Debenture	0		0	
Other Income in Advance	0		0	
Poker Machine Tax Rebate	-1,432		-1,432	
Subscriptions In Advance	47,073		33,014	
Provision for PM Jackpot	0		18,962	
Provision for Annual Leave	44,367		29,225	
Provision for Long Service Leave	36,474	501,885	34,239	811,552
<b>Non-Current Liabilities</b>				
Toro Finance	27,748		0	
Yamaha Finance	0		7,843	
Lease Liabilities	30,761		435,185	
Debenture	0		0	
		58,509		443,027
<b>Total Liabilities</b>		<u>560,394</u>		<u>1,254,580</u>
<b>Net Assets</b>		<u>2,892,427</u>		<u>2,167,439</u>
<b>Represented By</b>				
Accumulated Funds at start of year		2,734,223		2,306,890
Capital Asset Revaluation Reserve		0		0
Add Year to date Profit		158,204		(139,451)
		<u>2,892,427</u>		<u>2,167,439</u>

**CALLALA RSL COUNTRY CLUB LTD**  
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**Departmental Trading Statements For the Quarter**  
**April 2021 To June 2021**

Apr 20 - Jun 20   Jul 20 - Sep 20   Oct 20 - Dec 20   Jan 21 - Mar 21   Apr 21 - Jun 21

<b>BAR TRADING</b>					
<b>Sales</b>					
Spirits	13,615	58,101	79,395	64,120	54,149
Bulk Beer	54,461	184,502	217,769	194,755	170,235
Wine	7,255	23,274	29,028	34,446	29,281
Soft Drinks	3,064	12,662	18,725	20,346	15,439
Sundries	139	315	660	786	416
Bar Sales Points Income	343	1,178	578	1,914	1,712
	78,877	280,031	346,154	316,367	271,231
<b>Less: Cost of Goods Sold</b>					
Purchases	33,848	121,961	142,010	145,720	114,555
Freight	1,360	2,473	2,797	2,712	2,152
	35,209	124,434	144,806	148,432	116,706
<b>Gross Profit</b>	43,668	155,598	201,348	167,936	154,525
<b>Gross Profit Percentage</b>	55.4%	55.6%	58.2%	53.1%	57.0%
<b>Add: Other Income</b>					
Rebates	6,616	3,000	9,049	5,159	4,302
<b>Less: Expenditure</b>					
Repairs & Maintenance	320	465	1,418	188	2,909
Depreciation	1,474	1,488	1,473	1,456	1,473
Member Points/ Voucher Expense	-	0	-	-	-
Superannuation	1,050	3,814	8,191	7,726	6,623
Wages	11,054	40,151	86,224	81,324	69,711
	13,898	45,919	97,306	90,694	80,716
<b>Net Profit Transferred to Profit &amp; Loss Statement</b>	36,386	112,678	113,091	82,401	78,111
<b>Wages Percentage</b>	14.0%	14.3%	24.9%	25.7%	25.7%
<b>Net Profit Percentage</b>	46.1%	40.2%	32.7%	26.0%	28.8%

**CALLALA RSL COUNTRY CLUB LTD**  
**A.B.N. 36 001 816 799**  
**Departmental Trading Statements For the Quarter**  
**April 2021 To June 2021**

Apr 20 - Jun 20   Jul 20 - Sep 20   Oct 20 - Dec 20   Jan 21 - Mar 21   Apr 21 - Jun 21

<b>BISTRO ACCOUNT</b>					
Sales	63,512	155,327	231,891	242,837	208,941
Bistro Sales Points Income	278	656	388	1,473	1,213
	63,790	155,983	232,279	244,309	210,155
Less					
Cost of Sales	27,347	71,591	97,785	93,467	83,856
Gross Profit	36,443	84,392	134,493	150,842	126,299
	57%	54%	58%	62%	60%
<b>Add: Other Income</b>					
Bistro Rent	-	-	-	-	-
	-	-	-	-	-
<b>Less: Expenditure</b>					
Repairs & Maintenance	1,721	1,577	2,403	9,015	4,382
Requisites	939	2,905	4,782	3,381	3,926
Electricity & Gas	2,006	3,526	4,256	4,316	3,589
Member Points/ Voucher Expense	-	0	-	-	-
Superannuation	3,019	8,152	12,545	11,703	11,319
Uniforms	-	20	240	-	-
Wages	31,776	85,813	132,058	123,189	119,150
	39,460	101,994	156,285	151,604	142,366
<b>Net Profit Transferred to Profit &amp; Loss Statement</b>	(3,017)	(17,602)	(21,791)	(762)	(16,068)



**CALLALA RSL COUNTRY CLUB LTD**  
**A.B.N. 36 001 816 799**  
**Departmental Trading Statements For the Quarter**  
**April 2021 To June 2021**

Apr 20 - Jun 20   Jul 20 - Sep 20   Oct 20 - Dec 20   Jan 21 - Mar 21   Apr 21 - Jun 21

	Apr 20 - Jun 20	Jul 20 - Sep 20	Oct 20 - Dec 20	Jan 21 - Mar 21	Apr 21 - Jun 21
<b>POKER MACHINE TRADING</b>					
Gross Clearances	459,219	1,711,407	1,603,598	1,484,581	1,297,593
Poker Machine Sales Points Income	2,007	7,230	2,582	9,039	8,243
Less: Payouts	(368,556)	(1,218,425)	(1,137,748)	(1,100,297)	(941,398)
	92,670	500,212	468,433	393,322	364,438
GST Rebate Received	4,295	4,295	4,295	4,295	4,295
	-	42,524	33,235	-	-
	96,965	547,031	505,963	397,617	368,733
<b>Less: Expenditure</b>					
Central Monitoring	1,137	4,675	4,715	4,761	5,853
Depreciation	-	-	-	-	2,063
Lease Amortisation	112,612	113,849	112,611	102,133	69,058
Interest Lease Expense	5,210	20,042	93,082	29,989	12,938
Member Points/ Voucher Expense	-	0	-	-	-
Community Surcharge Donations	770	2,027	4,841	3,543	2,745
Repairs & Maintenance	-	-	-	-	520
Supplementary Tax	11,672	101,071	54,114	52,139	41,649
Superannuation	100	140	389	343	349
TGS payments	-	-	-	-	-
Wages	1,048	1,474	4,098	3,613	3,669
	132,548	243,278	273,850	196,521	138,843
<b>Net Profit Transferred to Profit &amp; Loss Statement</b>	(35,583)	303,754	232,112	201,096	229,890
<b>Net Profit Percentage</b>	-36.7%	55.5%	45.9%	50.6%	62.3%

**CALLALA RSL COUNTRY CLUB LTD**  
**A.B.N. 36 001 816 799**  
**Departmental Trading Statements For the Quarter**  
**April 2021 To June 2021**

Apr 20 - Jun 20   Jul 20 - Sep 20   Oct 20 - Dec 20   Jan 21 - Mar 21   Apr 21 - Jun 21

GOLF COURSE ACCOUNT	Apr 20 - Jun 20	Jul 20 - Sep 20	Oct 20 - Dec 20	Jan 21 - Mar 21	Apr 21 - Jun 21
<b>Income</b>					
Shop Sales	2,306	3,996	7,341	7,145	4,677
	2,306	3,996	7,341	7,145	4,677
<b>Less: Expenditure</b>					
Purchases	1,353	2,742	4,661	4,874	4,194
	1,353	2,742	4,661	4,874	4,194
<b>Gross Profit</b>	954	1,253	2,680	2,271	484
<b>Gross Profit Percentage</b>	41%	31%	37%	32%	10%
<b>Other Income</b>					
Advertising	150	-	-	1,200	666
Competition Fees	-	493	223	629	616
Donations	-	1,500	1,100	-	50
Fundraising	-	-	-	-	-
Green Fees	16,737	22,297	40,475	42,767	27,129
Memberships	8,298	8,298	7,348	5,373	8,060
Sponsorships	-	-	-	-	1,182
Sundry Income	-	-	889	10	-
Interest Income	-	-	-	-	-
Apprenticeship Rebates	-	-	-	1,500	-
Golf Cart Hire	4,950	10,914	19,691	22,859	16,764
	30,135	43,502	69,726	74,338	54,467
<b>Other Expenses</b>					
Affiliation Fees	2,198	2,612	2,005	2,050	1,926
Amortisation of Development Costs	4,198	4,241	4,194	4,147	4,198
Bank Charges	-	-	-	-	-
Depreciation	4,111	3,661	3,616	3,480	3,014
General Expenses	134	(252)	1,071	984	664
Golf Course Maintenance	7,136	10,860	34,484	29,282	26,211
Golf Cart Lease	-	-	-	-	-
Link Fees	-	-	-	-	-
Postage, Printing & Stationery	345	347	823	1,178	463
Presentation & Catering	57	-	594	-	619
Sponsorships	-	330	285	582	291
Superannuation	897	2,314	2,984	3,767	803
Telephone	109	109	109	109	36
Uniforms & Clothing	-	211	-	-	-
Wages	9,443	24,356	31,412	39,653	8,455
Wastage	-	-	-	-	-
	28,628	48,788	81,577	85,232	46,681
<b>Net Profit Transferred to Profit &amp; Loss Statement</b>	2,461	(4,032)	(9,171)	(8,624)	8,269

**CALLALA RSL COUNTRY CLUB LTD**  
**A.B.N. 36 001 816 799**  
**Departmental Trading Statements For the Quarter**  
**April 2021 To June 2021**

Apr 20 - Jun 20   Jul 20 - Sep 20   Oct 20 - Dec 20   Jan 21 - Mar 21   Apr 21 - Jun 21

	Apr 20 - Jun 20	Jul 20 - Sep 20	Oct 20 - Dec 20	Jan 21 - Mar 21	Apr 21 - Jun 21
<b>KENO TRADING ACCOUNT</b>					
<b>Income</b>					
Commissions Received	3,206	12,551	11,970	19,202	15,718
Bonus Commission	-	-	-	-	-
	3,206	12,551	11,970	19,202	15,718
<b>Less Expenditure</b>					
Keno Stationery					
Repairs & Maintenance	-	532	581	570	526
Wages	150	150	150	150	150
Superannuation	14	14	14	14	14
	164	696	746	734	690
<b>Net Profit</b> Transferred to Profit & Loss Statement	3,042	11,855	11,224	18,468	15,028
<b>TAB TRADING ACCOUNT</b>					
<b>Income</b>					
Mug Punter	-	-	-	-	-
Tab Commissions	-	2,765	3,869	3,765	2,325
	-	2,765	3,869	3,765	2,325
<b>Less: Expenditure</b>					
TAB Expenses	-	-	-	-	-
Wages	150	150	150	150	150
Superannuation	14	14	14	14	14
	164	164	164	164	164
<b>Net Profit (Loss)</b> Transferred to Profit & Loss Statement	(164)	2,601	3,705	3,600	2,161

**CALLALA RSL COUNTRY CLUB LTD**  
**A.B.N. 36 001 816 799**  
**Departmental Trading Statements For the Quarter**  
**April 2021 To June 2021**

**Apr 20 - Jun 20    Jul 20 - Sep 20    Oct 20 - Dec 20    Jan 21 - Mar 21    Apr 21 - Jun 21**

<b>Income</b>					
Profit (Loss) from Bar Trading	36,386	112,678	113,091	82,401	78,111
Profit (Loss) from Bistro Account	(3,017)	(17,602)	(21,791)	(762)	(16,068)
Profit (Loss) from Poker Machine Trading	(35,583)	303,754	232,112	201,096	229,890
Profit (Loss) from Golf Course Trading	2,461	(4,032)	(9,171)	(8,624)	8,269
Profit (Loss) from Keno Trading	3,042	11,855	11,224	18,468	15,028
Profit (Loss) from TAB Trading	(164)	2,601	3,705	3,600	2,161
Sundry Income	170,523	188,884	16,662	81,245	30,467
Sub Group Income	5,061	8,728	1,273	8,877	6,250
Profit (Loss) on sale of Non Current Assets	-	-	-	-	-
	<b>178,707</b>	<b>606,866</b>	<b>347,105</b>	<b>386,301</b>	<b>354,109</b>
<b>Less Expenditure</b>					
Accounting Services	6,600	6,900	6,900	6,900	6,900
Auditors Remuneration	-	-	-	-	-
Advertising & Sponsorships	1,297	1,857	2,898	2,631	2,250
Affiliation Fees	1,356	1,336	1,350	1,321	1,336
Amortisation	14,119	14,265	14,125	13,972	14,118
Bank Charges	2,203	6,430	8,167	10,679	8,237
Bad Debts Expense	-	-	-	-	-
Bowling Green Maintenance	10,932	19,159	19,159	19,159	19,159
Cleaning Materials & Laundry	10,787	17,441	18,191	18,995	18,738
Courtesy Bus Expenses	3,436	4,055	5,238	4,365	4,988
Depreciation	29,184	29,968	32,435	31,982	28,533
Directors Expenses	-	76	905	57	167
Donations	-	-	-	-	-
Entertainment & Promotion Expenses	5,183	27,412	30,904	29,730	33,555
Electricity & Gas	10,044	15,084	15,735	17,214	16,207
General Expenses	7,273	10,741	14,350	13,928	20,567
Honorarium Expense	-	-	-	-	-
Leasing Charges	689	940	1,379	1,191	1,191
Lease Amortisation	23,413	23,669	23,411	21,966	22,210
Lease Interest Expense	0	0	0	0	0
Long Service and Annual Leave Provision	944	127	63	2,863	(818)
Insurance	9,754	11,063	11,845	16,729	15,910
Interest Paid	974	975	1,364	1,756	1,736
Printing, Postage & Stationery	706	1,879	2,239	3,778	1,510
Rates & Taxes	764	635	642	628	635
Rent	-	(0)	-	-	0

**CALLALA RSL COUNTRY CLUB LTD**  
**A.B.N. 36 001 816 799**  
**Departmental Trading Statements For the Quarter**  
**April 2021 To June 2021**

	<b>Apr 20 - Jun 20</b>	<b>Jul 20 - Sep 20</b>	<b>Oct 20 - Dec 20</b>	<b>Jan 21 - Mar 21</b>	<b>Apr 21 - Jun 21</b>
Repairs & Maintenance	5,659	8,102	6,369	3,590	2,802
Security	827	311	249	614	789
Superannuation	14,355	8,063	4,832	2,007	3,898
Telephone	3,596	3,630	4,911	4,301	1,754
Trade Waste	2,460	4,181	4,727	5,467	5,093
Transport & Travel	-	-	-	-	-
Under/ Over Banking	3,055	427	1,127	786	680
Wages - Other	22,142	37,094	50,849	30,974	68,036
Wages - Job Keeper	138,000	93,750	-	-	-
Workers Compensation	4,342	4,390	3,604	4,500	4,550
Water Rates	1,308	1,896	3,388	2,614	2,781
	<b>335,402</b>	<b>355,853</b>	<b>291,357</b>	<b>274,695</b>	<b>307,511</b>
<b>Net Profit</b>					
<b>Before Income Tax</b>	<b>(156,694)</b>	<b>251,013</b>	<b>55,748</b>	<b>111,607</b>	<b>46,598</b>

**CALLALA RSL COUNTRY CLUB LTD**  
**A.B.N. 36 001 816 799**  
**Departmental Trading Statements For the Quarter**  
**April 2021 To June 2021**

Apr 20 - Jun 20   Jul 20 - Sep 20   Oct 20 - Dec 20   Jan 21 - Mar 21   Apr 21 - Jun 21

<b>Sundry Income - (Note 1)</b>					
Members Subscriptions	3,808	3,808	2,945	2,395	3,592
Other Commissions	-	293	100	221	851
ATM Commissions	3,335	6,337	4,880	5,855	5,529
Auditorium Hire	-	236	1,379	209	1,836
Kids Activity Packs	-	-	-	-	-
Bowling Club Greens Contribution	406	1,337	2,990	1,988	-
Callala Club Shirts	-	-	-	-	-
Cash Flow Boost Income	12,353	50,000	-	-	-
Interest Income	181	172	195	135	132
Insurance Recoveries	-	-	-	-	55
Advertising Income	-	-	-	-	-
Donations	43	110	59	152	200
Entertainment	-	-	-	-	-
Sundry Income	198	591	4,114	70,290	16,772
Telephone	-	-	-	-	-
Profit on Sale of NC Asset	-	-	-	-	-
Sub Group Income	-	-	-	-	-
Wages Subsidy - Job Keeper	138,000	126,000	-	-	-
Wages Subsidy - Other	2,199	-	-	-	-
Financial Support Grant	10,000	-	-	-	1,500
TGS Capital Reimbursments	-	-	-	-	-
	170,523	188,884	16,662	81,245	30,467
<b>Courtesy Bus Expenses - (Note 2)</b>					
Wages	-	-	-	-	-
Other Expenses	3,436	4,055	5,238	4,365	4,988
	3,436	4,055	5,238	4,365	4,988

**CALLALA RSL COUNTRY CLUB LTD**  
**A.B.N. 36 001 816 799**  
**Departmental Trading Statements For the Quarter**  
**April 2021 To June 2021**

Apr 20 - Jun 20   Jul 20 - Sep 20   Oct 20 - Dec 20   Jan 21 - Mar 21   Apr 21 - Jun 21

<b>Sub Group Income</b>					
<b>Income</b>					
Callala RSL Bowling Club	2,574	15,677	17,292	23,804	12,932
Mens Golf Income	2,831	4,709	5,549	6,048	4,836
Womens Golf Income	-	-	-	-	-
Vets Golf Income	2,307	3,158	4,896	3,813	3,847
Fishing Club Income	248	1,703	1,504	1,557	1,194
	7,960	25,247	29,241	35,222	22,809
<b>Less Expenditure</b>					
Mens Bowls Expenses	718	7,852	10,746	15,374	7,056
Womens Bowls Expenses	368	2,311	2,600	2,100	2,275
Mens Golf Expenses	875	2,419	7,697	3,965	2,807
Womens Golf Expenses	50	196	859	295	326
Vets Golf Expenses	833	1,994	3,670	3,278	2,947
Fishing Club Expenses	55	1,747	2,394	1,333	1,148
	2,899	16,518	27,967	26,345	16,558
<b>Net Profit Transferred to Profit &amp; Loss Statement</b>	5,061	8,728	1,273	8,877	6,250
<b>Entertainment &amp; Promotion Expenses (Note 3)</b>					
Net Special Events	0	0	297	0	0
Entertainment	1007	8763	10189	11279	9582
Raffle	1,741	(94)	(2,543)	(4,929)	899
Bingo	525	1,626	3,591	1,529	2,706
Kids Club	0	0	0	0	0
Major Draw	375	1,125	750	1,125	1,125
Members Birthday	185	1,332	1,633	1,558	1,886
National Poker League	1,330	4,211	5,405	6,265	6,049
Promotions	20	380	460	1,205	510
Childrens Christmas Party	-	-	-	-	-
Sky Channel & Austar	-	10,070	11,122	11,698	10,798
	5,183	27,412	30,904	29,730	33,555

**CALLALA RSL COUNTRY CLUB LTD**  
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**Departmental Trading Statements For the Quarter**  
**April 2021 To June 2021**

Apr 20 - Jun 20   Jul 20 - Sep 20   Oct 20 - Dec 20   Jan 21 - Mar 21   Apr 21 - Jun 21

<b>General Expenses - (Note 4)</b>					
AGM Election Expenses	-	-	-	-	475
Computer Expenses	297	838	787	1,491	2,517
Consultancy	-	-	-	-	-
Filing Fees	-	-	-	-	-
Fines	-	-	-	-	-
Flowers	-	-	-	-	-
Hire of Plant & Equipment	-	830	830	830	830
Hygiene	1,744	3,431	2,718	3,999	1,783
Legal Fees	-	-	-	-	-
Licence Fees	135	-	924	1,207	10,169
Lucky Badge	2,591	1,182	5,227	3,773	1,182
Safety	1,475	2,799	1,527	2,077	1,741
Staff Meals & Drinks	-	-	-	-	-
Staff Training & Welfare	54	-	811	190	244
Subscriptions	966	1,050	1,004	911	1,676
Sundry Expenses	10	611	522	(550)	(50)
	7,273	10,741	14,350	13,928	20,567



**Callala RSL Country Club Ltd**  
**Summary of Trading Results for the - QUARTER ENDING JUNE 2021**

CONSOLIDATED PROFIT & LOSS ACCOUNT	Current Period			Year-to-Date		
	This Year	Last Year	Variance	This Year	Last Year	Variance
<u>Income</u>						
Bar Net Profit	78,111	36,386	41,725	160,512	96,923	63,589
Bistro Net Profit	(16,068)	(3,017)	(13,050)	(16,830)	(12,915)	(3,915)
Poker Machines Net Profit	229,890	(35,583)	265,473	430,986	138,663	292,324
Golf Course Net Profit	8,270	2,461	5,809	(354)	(21,543)	21,189
Keno Net Profit	15,028	3,042	11,986	33,495	10,960	22,535
TAB Net Profit	2,161	(164)	2,325	5,761	3,703	2,059
Other Net Income	36,717	175,584	(138,866)	126,839	243,687	(116,848)
Total Net Income	354,109	178,707	175,402	740,410	459,478	280,932
<u>Less General Expenses</u>						
Courtesy Bus Expenses	4,988	3,436	1,552	9,353	7,141	2,212
Depreciation	49,202	48,888	313	100,091	99,922	169
Entertainment & Promotion Expenses	33,555	5,183	28,373	63,285	31,973	31,312
Interest	1,736	974	762	3,492	1,981	1,511
Other Wages & Super	76,484	39,552	36,932	106,380	79,441	26,939
Other Expenses	141,546	237,369	(95,822)	299,604	378,471	(78,867)
	307,511	335,402	(27,891)	582,206	598,929	(16,723)
<b>Net Profit/(Loss)</b>	<b>46,598</b>	<b>(156,694)</b>	<b>203,293</b>	<b>158,204</b>	<b>(139,451)</b>	<b>297,655</b>
Add Back:						
Depreciation	49,202	48,888	313	100,091	99,922	169
Interest	1,736	974	762	3,492	1,981	1,511
<b>Net Profit before Depreciation and Interest (EBITDA)</b>	<b>97,535</b>	<b>(106,832)</b>	<b>204,368</b>	<b>261,788</b>	<b>(37,548)</b>	<b>299,335</b>
Less:						
Loan Repayments	343,445	126,601	216,844	478,694	126,601	352,093
Capital Expenditure	92,857	21,951	70,906	179,592	21,951	157,641
Profit on Sale of Poker Machines	11,000	-	11,000	11,000	-	11,000
<b>Net Cash Surplus / (Deficiency)</b>	<b>(349,767)</b>	<b>(255,384)</b>	<b>(94,382)</b>	<b>(407,499)</b>	<b>(186,100)</b>	<b>(221,399)</b>

**Callala RSL Country Club Ltd**  
**Cashflow Budget Comparison for the - QUARTER ENDING JUNE 2021**

**CAPITAL EXPENDITURE**

Details

	Quarter	YTD
Buffalo Trident Evaportaor	3,018	
Heartshine 500P Defibrillator Package	2,750	
Fridge	900	
Combi Oven PCb	1,645	
Drainage Pump	404	
Bundy Clock	640	
XGTA02041 Poker Machine	27,000	
XGTA02042 Poker Machine	27,000	
XKA042942 Poker Machine	27,000	
XKA040827 Poker Machine Conv	2,500	
	<u>92,857</u>	<u>179,592</u>

**Callala RSL Country Club Ltd**  
**Summary of Wages and Associated Costs**  
**FOR THE YEAR TO DATE**

**TOTAL WAGES**

(including Provision for Annual and Long Service Leave, Compulsory Superannuation and Workers Compensation Insurance)

	This Year	Last Year	Variance
Bar	151,035	88,198	62,837
Course	48,108	33,022	15,086
Poker Machines	7,282	4,229	3,052
Bistro	242,340	135,164	107,176
Bus	-	-	-
Other Wages	99,010	59,441	39,568
Jobkeeper Wages	-	138,000	(138,000)
Superannuation	48,594	42,394	6,200
Workers Compensation Insurance	9,050	13,367	(4,317)
<b>Total</b>	<b><u>605,418</u></b>	<b><u>513,815</u></b>	<b><u>91,603</u></b>

Note: wages and associated costs for year-to-date are up on last year by: \$91,603 17.8%

**Callala RSL Country Club Ltd**  
**Summary of Gross Revenue**  
**FOR THE YEAR TO DATE**

**TOTAL REVENUE**

		<b>This Year</b>	<b>Last Year</b>	<b>Variance</b>	
Bar	28%	587,599	352,664	234,935	67%
Bistro	22%	451,778	261,593	190,185	73%
Course	7%	140,627	65,171	75,456	116%
Poker Machines	37%	766,351	424,023	342,327	81%
Keno	2%	34,920	11,815	23,105	196%
TAB	0%	6,090	4,031	2,059	51%
Other Income	5%	111,712	232,732	(121,020)	-52%
<b>Total</b>		<b><u>2,099,076</u></b>	<b><u>1,352,030</u></b>	<b><u>747,046</u></b>	

Note: total gross revenue for the year is up on last year by : 55.25%

Clubs with an Earnings Before Interest, Tax, Depreciation, Amortisation, Rent and Donations of 15% or less are considered to be "at risk".

Current year EBITDAR for Callala this year is: **\$261,788** **12%** **(\$37,548)** **-3%** *Last year*

**Callala RSL Country Club Ltd**  
**BALANCE SHEET SUMMARY**  
**AS AT 30 JUNE 2021**

**BANK ACCOUNT BALANCES**

	This quarter	Last quarter	Variance
- Commonwealth Account	14,515	12,643	1,872
- CBA Savings Account	-	-	-
- Bendigo Accounts	172,678	77,437	95,241
- Bendigo Savings Account	750,035	1,152,419	(402,384)
- Other bank accounts (including sub groups)	-	-	-
- Cash on hand	130,000	130,000	-
	<u>1,067,227</u>	<u>1,372,499</u>	<u>(305,272)</u>

**Stock on Hand**

- Stock on Hand	83,319	88,677	(5,358)
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**LOAN ACCOUNT BALANCES**

- Toro Finance	39,280	42,089	(2,809)
- Yamaha Finance	7,843	10,184	(2,341)
- Debentures	-	-	-
- Lease Liabilities	135,102	448,295	(313,193)
	<u>182,224</u>	<u>500,568</u>	<u>(318,344)</u>

**CREDITORS & ACCRUED EXPENSES**

	251,688	347,009	(95,321)
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**PROVISION FOR EMPLOYEE ENTITLEMENTS**

- Annual Leave	44,367	35,440	8,927
- Long Service Leave	36,474	37,292	(818)
	<u>80,841</u>	<u>72,732</u>	<u>8,109</u>