

CALLALA RSL COUNTRY CLUB LIMITED



Quarterly Board Report For The Period Ended 31st March 2021



Callala RSL Country Club Ltd
A.B.N. 36 001 816 799
Departmental Trading Statements For the Quarter
January 2021 To March 2021

Current Period		Last Year		Year To Date		Last Year	
This Year	%		%	This Year	%		%
				BAR TRADING			
				Sales			
64,120		46,345		64,120		46,345	
194,755		181,206		194,755		181,206	
34,446		27,943		34,446		27,943	
20,346		16,590		20,346		16,590	
786		297		786		297	
1,914		1,407		1,914		1,407	
<u>316,367</u>		<u>273,787</u>		<u>316,367</u>		<u>273,787</u>	
				Less: Cost of Goods Sold			
145,720		124,288		145,720		124,288	
2,712		2,311		2,712		2,311	
<u>148,432</u>		<u>126,599</u>		<u>148,432</u>		<u>126,599</u>	
<u>167,936</u>	53.1%	<u>147,188</u>	53.8%	<u>167,936</u>	53.1%	<u>147,188</u>	53.8%
				Gross Profit			
				Gross Profit Percentage			
				Add: Other Income			
5,159		-		5,159		-	
				Less: Expenditure			
188		706		188		706	
1,456		1,472		1,456		1,472	
-		0		-		0	
7,726		7,329		7,726		7,329	
81,324	25.7%	77,144	28.2%	81,324	25.7%	77,144	28.2%
<u>90,694</u>		<u>86,651</u>		<u>90,694</u>		<u>86,651</u>	
<u>82,401</u>	26.0%	<u>60,537</u>	22.1%	<u>82,401</u>	26.0%	<u>60,537</u>	22.1%
				Net Profit Transferred to Profit & Loss Statement			

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This Year	%	Last Year	%	This Year	%	Last Year	%
BISTRO ACCOUNT							
242,837		198,081		242,837		198,081	
1,473		1,015		1,473		1,015	
<u>244,309</u>		<u>199,096</u>		<u>244,309</u>		<u>199,096</u>	
Less							
93,467		86,856		93,467		86,856	
150,842	62%	112,240	57%	150,842	62%	112,240	57%
Add: Other Income							
-		-		-		-	
-		-		-		-	
Less: Expenditure							
9,015		4,535		9,015		4,535	
3,381		1,251		3,381		1,251	
4,316		3,143		4,316		3,143	
-		(0)		-		(0)	
11,703		9,822		11,703		9,822	
-		-		-		-	
123,189		103,388		123,189		103,388	
<u>151,604</u>		<u>122,138</u>		<u>151,604</u>		<u>122,138</u>	
<u>(762)</u>		<u>(9,898)</u>		<u>(762)</u>		<u>(9,898)</u>	
Net Profit Transferred to Profit & Loss Statement							

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		POKER MACHINE TRADING			
1,484,581	1,092,599	Gross Clearances	1,484,581	1,092,599	
9,039	5,645	Poker Machine Sales Points Income	9,039	5,645	
(1,100,297)	(775,480)	Less: Payouts	(1,100,297)	(775,480)	
393,322	322,764		393,322	322,764	
4,295	4,295	GST Rebate Received	4,295	4,295	
-	-	Lease Relief Income (TGS)	-	-	
397,617	327,059		397,617	327,059	
		Less: Expenditure			
4,761	4,668	Central Monitoring	4,761	4,668	
-	-	Depreciation	-	-	
102,133	112,611	Lease Amortisation	102,133	112,611	
29,989	-	Interest Lease Expense	29,989	-	
-	0	Member Points/ Voucher Expense	-	0	
3,543	1,780	Community Surcharge Donations	3,543	1,780	
-	-	Repairs & Maintenance	-	-	
52,139	30,270	Supplementary Tax	52,139	30,270	
343	302	Superannuation	343	302	
-	-	TGS payments	-	-	
3,613	3,181	Wages	3,613	3,181	
196,521	152,813		196,521	152,813	
201,096	174,246	Net Profit Transferred to Profit & Loss Statement	201,096	174,246	15.95%
13.55%			13.55%		

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Current Period		Last Year		Year To Date			
This Year	%	Last Year	%	This Year	%	Last Year	%
GOLF COURSE ACCOUNT							
Sales							
7,145		3,573		7,145		3,573	
7,145		3,573		7,145		3,573	
Less: Cost of Goods Sold							
4,874		1,844		4,874		1,844	
4,874		1,844		4,874		1,844	
2,271	31.8%	1,729	48.4%	2,271	31.8%	1,729	48.4%
Gross Profit							
Gross Profit Percentage							
Income							
1,200		900		1,200		900	
629		40		629		40	
-		380		-		380	
-		-		-		-	
42,767		16,228		42,767		16,228	
5,373		8,298		5,373		8,298	
-		-		-		-	
10		409		10		409	
-		-		-		-	
1,500		-		1,500		-	
22,859		8,782		22,859		8,782	
74,338		35,036		74,338		35,036	

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2,050	2,345	Less: Expenditure	2,050	2,345
4,147	4,192	Affiliation Fees	4,147	4,192
-	-	Amortisation of Development Costs	-	-
3,480	6,240	Bank Charges	-	-
984	1,604	Depreciation	3,480	6,240
29,282	19,097	General Expenses	984	1,604
-	-	Golf Course Maintenance	29,282	19,097
-	-	Golf Cart Lease	-	-
1,178	1,204	Link Fees	-	-
-	-	Postage, Printing & Stationery	1,178	1,204
582	-	Presentation & Catering	-	-
3,767	2,240	Sponsorships	582	-
109	109	Superannuation	3,767	2,240
-	160	Telephone	109	109
39,653	23,579	Uniforms & Clothing	-	160
-	-	Wages	39,653	23,579
85,232	60,769	Wastage	-	-
(8,623)	(24,003)	Net Profit Transferred to Profit & Loss Statement	85,232	60,769
			(8,624)	(24,003)

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Current Period		Last Year		Year To Date		Last Year	
This Year	%		%	This Year	%		%
				KENO TRADING ACCOUNT			
				Income			
19,202		8,609		19,202		8,609	
-		-		-		-	
<u>19,202</u>		<u>8,609</u>		<u>19,202</u>		<u>8,609</u>	
				Less Expenditure			
570		526		570		526	
150		150		150		150	
14		14		14		14	
<u>734</u>		<u>690</u>		<u>734</u>		<u>690</u>	
<u>18,468</u>		<u>7,919</u>		<u>18,468</u>		<u>7,919</u>	
				TAB TRADING ACCOUNT			
				Income			
-		-		-		-	
3,765		4,031		3,765		4,031	
<u>3,765</u>		<u>4,031</u>		<u>3,765</u>		<u>4,031</u>	
				Less: Expenditure			
-		-		-		-	
150		150		150		150	
14		14		14		14	
<u>164</u>		<u>164</u>		<u>164</u>		<u>164</u>	
<u>3,600</u>		<u>3,867</u>		<u>3,600</u>		<u>3,867</u>	

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This Year	%	Last Year	%	This Year	%	Last Year	%
82,401		60,537		82,401		60,537	
(762)		(9,898)		(762)		(9,898)	
201,096		174,246		201,096		174,246	
(8,623)		(24,003)		(8,624)		(24,003)	
18,468		7,919		18,468		7,919	
3,600		3,867		3,600		3,867	
81,245		62,209		81,245		62,209	
8,877		5,894		8,877		5,894	
-		-		-		-	
386,302		280,771		386,301		280,771	
6,900		6,375		6,900		6,375	
-		-		-		-	
2,631		5,170		2,631		5,170	
1,321		1,356		1,321		1,356	
13,972		14,131		13,972		14,131	
10,679		6,921		10,679		6,921	
-		-		-		-	
19,159		19,159		19,159		19,159	
18,995		15,818		18,995		15,818	
4,365		3,705		4,365		3,705	
31,982		29,191		31,982		29,191	
57		-		57		-	
-		-		-		-	
29,730		26,790		29,730		26,790	
17,214		16,590		17,214		16,590	
13,928		10,859		13,928		10,859	
-		-		-		-	
1,191		2,224		1,191		2,224	
21,966		23,411		21,966		23,411	
-		-		-		-	
2,863		(1,207)		2,863		(1,207)	
16,729		12,014		16,729		12,014	

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1,756	1,007	Interest Paid	1,756	1,007
3,778	2,425	Printing, Postage & Stationery	3,778	2,425
628	764	Rates & Taxes	628	764
-	-	Rent	-	-
3,590	4,693	Repairs & Maintenance	3,590	4,693
614	363	Security	614	363
2,007	3,223	Superannuation	2,007	3,223
4,301	3,810	Telephone	4,301	3,810
5,467	5,027	Trade Waste	5,467	5,027
-	-	Transport & Travel	-	-
786	(634)	Under/ Over Banking	786	(634)
30,974	37,300	Wages - Other	30,974	37,300
-	-	Wages - Job Keeper	-	-
4,500	9,025	Workers Compensation	4,500	9,025
2,614	4,017	Water Rates	2,614	4,017
<u>274,695</u>	<u>263,527</u>		<u>274,695</u>	<u>263,527</u>
		Net Profit		
<u>111,607</u>	<u>17,243</u>	Before Income Tax	<u>111,607</u>	<u>17,243</u>

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Current Period				Year To Date			
This Year	%	Last Year	%	This Year	%	Last Year	%
				Sundry Income			
2,395		3,808		2,395		3,808	
221		97		221		97	
5,855		4,049		5,855		4,049	
209		-		209		-	
-		-		-		-	
1,988		1,096		1,988		1,096	
-		-		-		-	
-		37,647		-		37,647	
135		192		135		192	
66,599		11,100		66,599		11,100	
-		-		-		-	
152		150		152		150	
-		-		-		-	
3,691		4,071		3,691		4,071	
-		-		-		-	
-		-		-		-	
-		-		-		-	
-		-		-		-	
-		-		-		-	
<u>81,245</u>		<u>62,209</u>		<u>81,245</u>		<u>62,209</u>	
				Courtesy Bus Expenses			
-		-		-		-	
4,365		3,705		4,365		3,705	
<u>4,365</u>		<u>3,705</u>		<u>4,365</u>		<u>3,705</u>	

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Current Period				Year To Date			
This Year	%	Last Year	%	This Year	%	Last Year	%
				SUB GROUP INCOME			
				Income			
23,804		13,273		23,804		13,273	
6,048		4,315		6,048		4,315	
-		-		-		-	
3,813		4,442		3,813		4,442	
1,557		1,028		1,557		1,028	
<u>35,222</u>		<u>23,059</u>		<u>35,222</u>		<u>23,059</u>	
				Less Expenditure			
15,374		7,262		15,374		7,262	
2,100		2,131		2,100		2,131	
3,965		3,279		3,965		3,279	
295		361		295		361	
3,278		2,516		3,278		2,516	
1,333		1,614		1,333		1,614	
<u>26,345</u>		<u>17,164</u>		<u>26,345</u>		<u>17,164</u>	
<u>8,877</u>		<u>5,894</u>		<u>8,877</u>		<u>5,894</u>	
				Net Profit Transferred to Profit & Loss Statement			

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Current Period				Year To Date			
This Year	%	Last Year	%	This Year	%	Last Year	%
				Entertainment & Promotion Expenses			
-		375		-		375	
11,279		11,023		11,279		11,023	
(4,929)		(5,276)		(4,929)		(5,276)	
1,529		972		1,529		972	
-		-		-		-	
1,125		600		1,125		600	
1,558		1,364		1,558		1,364	
6,265		5,244		6,265		5,244	
1,205		360		1,205		360	
-		-		-		-	
11,698		12,129		11,698		12,129	
<u>29,730</u>		<u>26,790</u>		<u>29,730</u>		<u>26,790</u>	

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Current Period				Year To Date			
This Year	%	Last Year	%	This Year	%	Last Year	%
				General Expenses			
-		-		-		-	
1,491		297		1,491		297	
-		-		-		-	
-		-		-		-	
-		-		-		-	
-		-		-		-	
830		830		830		830	
3,999		4,342		3,999		4,342	
-		(221)		-		(221)	
1,207		685		1,207		685	
3,773		1,091		3,773		1,091	
2,077		2,800		2,077		2,800	
-		-		-		-	
190		-		190		-	
911		938		911		938	
(550)		98		(550)		98	
<u>13,928</u>		<u>10,859</u>		<u>13,928</u>		<u>10,859</u>	

CALLALA RSL COUNTRY CLUB LTD

A.B.N. 36 001 816 799

BALANCE SHEET AS AT

March 2021

	March 2021		March 2020	
Current Assets				
Cash on Hand	130,000		11,007	
Other Debtors	7,495		37,685	
Cash at Bank	1,242,499		578,910	
Prepayments	95,732		85,410	
Stock on Hand	88,677	1,564,403	71,514	784,526
Non Current Assets				
Golf Course Clearing & Construction	1,061,638		1,061,638	
Less: Amortisation	-868,625	193,013	-851,845	209,793
Golf Course Pump	87,320	87,320	87,320	87,320
Bowling Green Construction	413,970		413,970	
Less: Amortisation	-288,284	125,687	-283,752	130,219
Bar Renovations & Improvements	285,869		285,869	
Less: Accumulated Depreciation	-236,322	49,547	-230,431	55,438
Bistro Extensions	202,449		197,649	
Less: Accumulated Depreciation	-197,652	4,797	-197,649	0
Furniture & Fittings	987,921		878,745	
Less: Accumulated Depreciation	-483,374	504,547	-435,643	443,102
Plant & Equipment	818,040		762,312	
Less: Accumulated Depreciation	-929,791	-111,752	-855,168	-92,856
Plant & Equipment - Kitchen	29,962		29,962	
Less: Accumulated Depreciation	-87,676	-57,714	-70,700	-40,738
Poker Machines	39,651		39,651	
Less: Accumulated Depreciation	-39,651	0	-39,501	150
Leasehold Improvements	2,685,755		2,684,340	
Less: Amortisation	-1,512,025	1,173,731	-1,460,079	1,224,261
Motor Vehicles at Cost	153,254		153,254	
Less: Accumulated Depreciation	-153,254	0	-153,254	0
Right of Use Assets	837,555		1,404,718	
Less: Accumulated Depreciation	-611,154	226,401	-668,784	735,934
Poker Machine Entitlements	72,896	72,896	72,896	72,896
		2,268,473		2,825,519
Total Assets		<u>3,832,876</u>		<u>3,610,045</u>
Current Liabilities				
Trade & Other Creditors & Accrued Charges	347,009		231,948	
Sub Club Loans	0		0	
Toro Finance	11,413		597	
Yamaha Finance	9,397		9,313	
Lease Liabilities	393,474		467,611	
Debenture	0		0	
Other Income in Advance	0		0	
Poker Machine Tax Rebate	2,863		2,863	
Subscriptions In Advance	53,334		42,165	
Provision for PM Jackpot	10,541		0	
Provision for Annual Leave	35,440		46,574	
Provision for Long Service Leave	37,292	900,762	34,183	835,253
Non-Current Liabilities				
Toro Finance	30,676		0	
Yamaha Finance	787		10,184	
Lease Liabilities	54,822		440,475	
Debenture	0		0	
		86,285		450,659
Total Liabilities		<u>987,046</u>		<u>1,285,912</u>
Net Assets		<u>2,845,829</u>		<u>2,324,133</u>
Represented By				
Accumulated Funds at start of year		2,734,223		2,306,890
Capital Asset Revaluation Reserve		0		0
Add Year to date Profit		111,607		17,243
		<u>2,845,829</u>		<u>2,324,133</u>

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January 2021 To March 2021

Jan 20 - Mar 20 Apr 20 - Jun 20 Jul 20 - Sep 20 Oct 20 - Dec 20 Jan 21 - Mar 21

BAR TRADING					
Sales					
Spirits	46,345	13,615	58,101	79,395	64,120
Bulk Beer	181,206	54,461	184,502	217,769	194,755
Wine	27,943	7,255	23,274	29,028	34,446
Soft Drinks	16,590	3,064	12,662	18,725	20,346
Sundries	297	139	315	660	786
Bar Sales Points Income	1,407	343	1,178	578	1,914
	273,787	78,877	280,031	346,154	316,367
Less: Cost of Goods Sold					
Purchases	124,288	33,848	121,961	142,010	145,720
Freight	2,311	1,360	2,473	2,797	2,712
	126,599	35,209	124,434	144,806	148,432
Gross Profit	147,188	43,668	155,598	201,348	167,936
Gross Profit Percentage	53.8%	55.4%	55.6%	58.2%	53.1%
Add: Other Income					
Rebates	-	6,616	3,000	9,049	5,159
Less: Expenditure					
Repairs & Maintenance	706	320	465	1,418	188
Depreciation	1,472	1,474	1,488	1,473	1,456
Member Points/ Voucher Expense	0	-	0	-	-
Superannuation	7,329	1,050	3,814	8,191	7,726
Wages	77,144	11,054	40,151	86,224	81,324
	86,651	13,898	45,919	97,306	90,694
Net Profit Transferred to Profit & Loss Statement	60,537	36,386	112,678	113,091	82,401
Wages Percentage	28.2%	14.0%	14.3%	24.9%	25.7%
Net Profit Percentage	22.1%	46.1%	40.2%	32.7%	26.0%

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Jan 20 - Mar 20 Apr 20 - Jun 20 Jul 20 - Sep 20 Oct 20 - Dec 20 Jan 21 - Mar 21

BISTRO ACCOUNT					
Sales	198,081	63,512	155,327	231,891	242,837
Bistro Sales Points Income	1,015	278	656	388	1,473
	199,096	63,790	155,983	232,279	244,309
Less					
Cost of Sales	86,856	27,347	71,591	97,785	93,467
Gross Profit	112,240	36,443	84,392	134,493	150,842
	57%	57%	54%	58%	62%
Add: Other Income					
Bistro Rent	-	-	-	-	-
	-	-	-	-	-
Less: Expenditure					
Repairs & Maintenance	4,535	1,721	1,577	2,403	9,015
Requisites	1,251	939	2,905	4,782	3,381
Electricity & Gas	3,143	2,006	3,526	4,256	4,316
Member Points/ Voucher Expense	(0)	-	0	-	-
Superannuation	9,822	3,019	8,152	12,545	11,703
Uniforms	-	-	20	240	-
Wages	103,388	31,776	85,813	132,058	123,189
	122,138	39,460	101,994	156,285	151,604
Net Profit Transferred to Profit					
& Loss Statement	(9,898)	(3,017)	(17,602)	(21,791)	(762)

CALLALA RSL COUNTRY CLUB LTD
A.B.N. 36 001 816 799
Departmental Trading Statements For the Quarter
January 2021 To March 2021

	Jan 20 - Mar 20	Apr 20 - Jun 20	Jul 20 - Sep 20	Oct 20 - Dec 20	Jan 21 - Mar 21
POKER MACHINE TRADING					
Gross Clearances	1,092,599	459,219	1,711,407	1,603,598	1,484,581
Poker Machine Sales Points Income	5,645	2,007	7,230	2,582	9,039
Less: Payouts	(775,480)	(368,556)	(1,218,425)	(1,137,748)	(1,100,297)
	322,764	92,670	500,212	468,433	393,322
GST Rebate Received	4,295	4,295	4,295	4,295	4,295
	-	-	42,524	33,235	-
	327,059	96,965	547,031	505,963	397,617
Less: Expenditure					
Central Monitoring	4,668	1,137	4,675	4,715	4,761
Depreciation	-	-	-	-	-
Lease Amortisation	112,611	112,612	113,849	112,611	102,133
Interest Lease Expense	-	5,210	20,042	93,082	29,989
Member Points/ Voucher Expense	0	-	0	-	-
Community Surcharge Donations	1,780	770	2,027	4,841	3,543
Repairs & Maintenance	-	-	-	-	-
Supplementary Tax	30,270	11,672	101,071	54,114	52,139
Superannuation	302	100	140	389	343
TGS payments	-	-	-	-	-
Wages	3,181	1,048	1,474	4,098	3,613
	152,813	132,548	243,278	273,850	196,521
Net Profit Transferred to Profit					
& Loss Statement	174,246	(35,583)	303,754	232,112	201,096
Net Profit Percentage	53.3%	-36.7%	55.5%	45.9%	50.6%

CALLALA RSL COUNTRY CLUB LTD
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Departmental Trading Statements For the Quarter
January 2021 To March 2021

	Jan 20 - Mar 20	Apr 20 - Jun 20	Jul 20 - Sep 20	Oct 20 - Dec 20	Jan 21 - Mar 21
GOLF COURSE ACCOUNT					
Income					
Shop Sales	3,573	2,306	3,996	7,341	7,145
	3,573	2,306	3,996	7,341	7,145
Less: Expenditure					
Purchases	1,844	1,353	2,742	4,661	4,874
	1,844	1,353	2,742	4,661	4,874
Gross Profit	1,729	954	1,253	2,680	2,271
Gross Profit Percentage	48%	41%	31%	37%	32%
Other Income					
Advertising	900	150	-	-	1,200
Competition Fees	40	-	493	223	629
Donations	380	-	1,500	1,100	-
Fundraising	-	-	-	-	-
Green Fees	16,228	16,737	22,297	40,475	42,767
Memberships	8,298	8,298	8,298	7,348	5,373
Sponsorships	-	-	-	-	-
Sundry Income	409	-	-	889	10
Interest Income	-	-	-	-	-
Apprenticeship Rebates	-	-	-	-	1,500
Golf Cart Hire	8,782	4,950	10,914	19,691	22,859
	35,036	30,135	43,502	69,726	74,338
Other Expenses					
Affiliation Fees	2,345	2,198	2,612	2,005	2,050
Amortisation of Development Costs	4,192	4,198	4,241	4,194	4,147
Bank Charges	-	-	-	-	-
Depreciation	6,240	4,111	3,661	3,616	3,480
General Expenses	1,604	134	(252)	1,071	984
Golf Course Maintenance	19,097	7,136	10,860	34,484	29,282
Golf Cart Lease	-	-	-	-	-
Link Fees	-	-	-	-	-
Postage, Printing & Stationery	1,204	345	347	823	1,178
Presentation & Catering	-	57	-	594	-
Sponsorships	-	-	330	285	582
Superannuation	2,240	897	2,314	2,984	3,767
Telephone	109	109	109	109	109
Uniforms & Clothing	160	-	211	-	-
Wages	23,579	9,443	24,356	31,412	39,653
Wastage	-	-	-	-	-
	60,769	28,628	48,788	81,577	85,232
Net Profit Transferred to Profit & Loss Statement	(24,003)	2,461	(4,032)	(9,171)	(8,624)

CALLALA RSL COUNTRY CLUB LTD
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Departmental Trading Statements For the Quarter
January 2021 To March 2021

Jan 20 - Mar 20 Apr 20 - Jun 20 Jul 20 - Sep 20 Oct 20 - Dec 20 Jan 21 - Mar 21

	Jan 20 - Mar 20	Apr 20 - Jun 20	Jul 20 - Sep 20	Oct 20 - Dec 20	Jan 21 - Mar 21
KENO TRADING ACCOUNT					
Income					
Commissions Received	8,609	3,206	12,551	11,970	19,202
Bonus Commission	-	-	-	-	-
	8,609	3,206	12,551	11,970	19,202
Less Expenditure					
Keno Stationery					
Repairs & Maintenance	526	-	532	581	570
Wages	150	150	150	150	150
Superannuation	14	14	14	14	14
	690	164	696	746	734
Net Profit Transferred to Profit & Loss Statement	7,919	3,042	11,855	11,224	18,468
TAB TRADING ACCOUNT					
Income					
Mug Punter	-	-	-	-	-
Tab Commissions	4,031	-	2,765	3,869	3,765
	4,031	-	2,765	3,869	3,765
Less: Expenditure					
TAB Expenses	-	-	-	-	-
Wages	150	150	150	150	150
Superannuation	14	14	14	14	14
	164	164	164	164	164
Net Profit (Loss) Transferred to Profit & Loss Statement	3,867	(164)	2,601	3,705	3,600

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Departmental Trading Statements For the Quarter
January 2021 To March 2021

	Jan 20 - Mar 20	Apr 20 - Jun 20	Jul 20 - Sep 20	Oct 20 - Dec 20	Jan 21 - Mar 21
Income					
Profit (Loss) from Bar Trading	60,537	36,386	112,678	113,091	82,401
Profit (Loss) from Bistro Account	(9,898)	(3,017)	(17,602)	(21,791)	(762)
Profit (Loss) from Poker Machine Trading	174,246	(35,583)	303,754	232,112	201,096
Profit (Loss) from Golf Course Trading	(24,003)	2,461	(4,032)	(9,171)	(8,624)
Profit (Loss) from Keno Trading	7,919	3,042	11,855	11,224	18,468
Profit (Loss) from TAB Trading	3,867	(164)	2,601	3,705	3,600
Sundry Income	62,209	170,523	188,884	16,662	81,245
Sub Group Income	5,894	5,061	8,728	1,273	8,877
Profit (Loss) on sale of Non Current Assets	-	-	-	-	-
	280,771	178,707	606,866	347,105	386,301
Less Expenditure					
Accounting Services	6,375	6,600	6,900	6,900	6,900
Auditors Remuneration	-	-	-	-	-
Advertising & Sponsorships	5,170	1,297	1,857	2,898	2,631
Affiliation Fees	1,356	1,356	1,336	1,350	1,321
Amortisation	14,131	14,119	14,265	14,125	13,972
Bank Charges	6,921	2,203	6,430	8,167	10,679
Bad Debts Expense	-	-	-	-	-
Bowling Green Maintenance	19,159	10,932	19,159	19,159	19,159
Cleaning Materials & Laundry	15,818	10,787	17,441	18,191	18,995
Courtesy Bus Expenses	3,705	3,436	4,055	5,238	4,365
Depreciation	29,191	29,184	29,968	32,435	31,982
Directors Expenses	-	-	76	905	57
Donations	-	-	-	-	-
Entertainment & Promotion Expenses	26,790	5,183	27,412	30,904	29,730
Electricity & Gas	16,590	10,044	15,084	15,735	17,214
General Expenses	10,859	7,273	10,741	14,350	13,928
Honorarium Expense	-	-	-	-	-
Leasing Charges	2,224	689	940	1,379	1,191
Lease Amortisation	23,411	23,413	23,669	23,411	21,966
Lease Interest Expense	0	0	0	0	0
Long Service and Annual Leave Provision	(1,207)	944	127	63	2,863
Insurance	12,014	9,754	11,063	11,845	16,729
Interest Paid	1,007	974	975	1,364	1,756
Printing, Postage & Stationery	2,425	706	1,879	2,239	3,778
Rates & Taxes	764	764	635	642	628
Rent	-	-	(0)	-	-

CALLALA RSL COUNTRY CLUB LTD
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Departmental Trading Statements For the Quarter
January 2021 To March 2021

	Jan 20 - Mar 20	Apr 20 - Jun 20	Jul 20 - Sep 20	Oct 20 - Dec 20	Jan 21 - Mar 21
Repairs & Maintenance	4,693	5,659	8,102	6,369	3,590
Security	363	827	311	249	614
Superannuation	3,223	14,355	8,063	4,832	2,007
Telephone	3,810	3,596	3,630	4,911	4,301
Trade Waste	5,027	2,460	4,181	4,727	5,467
Transport & Travel	-	-	-	-	-
Under/ Over Banking	(634)	3,055	427	1,127	786
Wages - Other	37,300	22,142	37,094	50,849	30,974
Wages - Job Keeper	-	138,000	93,750	-	-
Workers Compensation	9,025	4,342	4,390	3,604	4,500
Water Rates	4,017	1,308	1,896	3,388	2,614
	263,527	335,402	355,853	291,357	274,695
Net Profit					
Before Income Tax	17,243	(156,694)	251,013	55,748	111,607

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Jan 20 - Mar 20 Apr 20 - Jun 20 Jul 20 - Sep 20 Oct 20 - Dec 20 Jan 21 - Mar 21

Sundry Income - (Note 1)					
Members Subscriptions	3,808	3,808	3,808	2,945	2,395
Other Commissions	97	-	293	100	221
ATM Commissions	4,049	3,335	6,337	4,880	5,855
Auditorium Hire	-	-	236	1,379	209
Kids Activity Packs	-	-	-	-	-
Bowling Club Greens Contribution	1,096	406	1,337	2,990	1,988
Callala Club Shirts	-	-	-	-	-
Cash Flow Boost Income	37,647	12,353	50,000	-	-
Interest Income	192	181	172	195	135
Insurance Recoveries	11,100	-	-	-	-
Advertising Income	-	-	-	-	-
Donations	150	43	110	59	152
Entertainment	-	-	-	-	-
Sundry Income	4,071	198	591	4,114	70,290
Telephone	-	-	-	-	-
Profit on Sale of NC Asset	-	-	-	-	-
Sub Group Income	-	-	-	-	-
Wages Subsidy - Job Keeper	-	138,000	126,000	-	-
Wages Subsidy - Other	-	2,199	-	-	-
Financial Support Grant	-	10,000	-	-	-
TGS Capital Reimbursements	-	-	-	-	-
	62,209	170,523	188,884	16,662	81,245
Courtesy Bus Expenses - (Note 2)					
Wages	-	-	-	-	-
Other Expenses	3,705	3,436	4,055	5,238	4,365
	3,705	3,436	4,055	5,238	4,365

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Jan 20 - Mar 20 Apr 20 - Jun 20 Jul 20 - Sep 20 Oct 20 - Dec 20 Jan 21 - Mar 21

Sub Group Income					
Income					
Callala RSL Bowling Club	13,273	2,574	15,677	17,292	23,804
Mens Golf Income	4,315	2,831	4,709	5,549	6,048
Womens Golf Income	-	-	-	-	-
Vets Golf Income	4,442	2,307	3,158	4,896	3,813
Fishing Club Income	1,028	248	1,703	1,504	1,557
	23,059	7,960	25,247	29,241	35,222
Less Expenditure					
Mens Bowls Expenses	7,262	718	7,852	10,746	15,374
Womens Bowls Expenses	2,131	368	2,311	2,600	2,100
Mens Golf Expenses	3,279	875	2,419	7,697	3,965
Womens Golf Expenses	361	50	196	859	295
Vets Golf Expenses	2,516	833	1,994	3,670	3,278
Fishing Club Expenses	1,614	55	1,747	2,394	1,333
	17,164	2,899	16,518	27,967	26,345
Net Profit Transferred to Profit & Loss Statement	5,894	5,061	8,728	1,273	8,877
Entertainment & Promotion Expenses (Note 3)					
Net Special Events	375	0	0	297	0
Entertainment	11023	1007	8763	10189	11279
Raffle	(5,276)	1,741	(94)	(2,543)	(4,929)
Bingo	972	525	1,626	3,591	1,529
Kids Club	0	0	0	0	0
Major Draw	600	375	1,125	750	1,125
Members Birthday	1,364	185	1,332	1,633	1,558
National Poker League	5,244	1,330	4,211	5,405	6,265
Promotions	360	20	380	460	1,205
Childrens Christmas Party	-	-	-	-	-
Sky Channel & Austar	12,129	-	10,070	11,122	11,698
	26,790	5,183	27,412	30,904	29,730

CALLALA RSL COUNTRY CLUB LTD
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Departmental Trading Statements For the Quarter
January 2021 To March 2021

Jan 20 - Mar 20 Apr 20 - Jun 20 Jul 20 - Sep 20 Oct 20 - Dec 20 Jan 21 - Mar 21

General Expenses - (Note 4)					
AGM Election Expenses	-	-	-	-	-
Computer Expenses	297	297	838	787	1,491
Consultancy	-	-	-	-	-
Filing Fees	-	-	-	-	-
Fines	-	-	-	-	-
Flowers	-	-	-	-	-
Hire of Plant & Equipment	830	-	830	830	830
Hygiene	4,342	1,744	3,431	2,718	3,999
Legal Fees	(221)	-	-	-	-
Licence Fees	685	135	-	924	1,207
Lucky Badge	1,091	2,591	1,182	5,227	3,773
Safety	2,800	1,475	2,799	1,527	2,077
Staff Meals & Drinks	-	-	-	-	-
Staff Training & Welfare	-	54	-	811	190
Subscriptions	938	966	1,050	1,004	911
Sundry Expenses	98	10	611	522	(550)
	10,859	7,273	10,741	14,350	13,928

Callala RSL Country Club Ltd
Summary of Trading Results for the - QUARTER ENDING March 2021

CONSOLIDATED PROFIT & LOSS ACCOUNT	Current Period			Year-to-Date		
	This Year	Last Year	Variance	This Year	Last Year	Variance
<u>Income</u>						
Bar Net Profit	82,401	60,537	21,864	82,401	60,537	21,864
Bistro Net Profit	(762)	(9,898)	9,136	(762)	(9,898)	9,136
Poker Machines Net Profit	201,096	174,246	26,851	201,096	174,246	26,851
Golf Course Net Profit	(8,623)	(24,003)	15,380	(8,624)	(24,003)	15,380
Keno Net Profit	18,468	7,919	10,549	18,468	7,919	10,549
TAB Net Profit	3,600	3,867	(266)	3,600	3,867	(266)
Other Net Income	90,122	68,103	22,018	90,122	68,103	22,018
Total Net Income	<u>386,302</u>	<u>280,771</u>	<u>105,531</u>	<u>386,301</u>	<u>280,771</u>	<u>105,531</u>
<u>Less General Expenses</u>						
Courtesy Bus Expenses	4,365	3,705	660	4,365	3,705	660
Depreciation	50,890	51,034	(144)	50,890	51,034	(144)
Entertainment & Promotion Expenses	29,730	26,790	2,939	29,730	26,790	2,939
Interest	1,756	1,007	749	1,756	1,007	749
Other Wages & Super	37,480	39,889	(2,409)	33,766	39,889	(6,123)
Other Expenses	150,474	141,102	9,372	154,188	141,102	13,086
	<u>274,695</u>	<u>263,527</u>	<u>11,168</u>	<u>274,695</u>	<u>263,527</u>	<u>11,168</u>
Net Profit/(Loss)	<u>111,607</u>	<u>17,243</u>	<u>94,364</u>	<u>111,607</u>	<u>17,243</u>	<u>94,363</u>
Add Back:						
Depreciation	50,890	51,034	(144)	50,890	51,034	(144)
Interest	1,756	1,007	749	1,756	1,007	749
Net Profit before Depreciation and Interest (EBITDA)	<u>164,253</u>	<u>69,285</u>	<u>94,969</u>	<u>164,253</u>	<u>69,285</u>	<u>94,968</u>
Less:						
Loan Repayments	135,249	126,601	8,648	135,249	126,601	8,648
Capital Expenditure	86,735	21,951	64,784	86,735	21,951	64,784
Profit on Sale of Poker Machines	-	-	-	-	-	-
Net Cash Surplus / (Deficiency)	<u>(57,731)</u>	<u>(79,268)</u>	<u>21,537</u>	<u>(57,732)</u>	<u>(79,268)</u>	<u>21,536</u>

Callala RSL Country Club Ltd
Cashflow Budget Comparison for the - QUARTER ENDING March 2021

CAPITAL EXPENDITURE

Details

	Quarter	YTD
Blinds	1,415	
Bistro Rear wall	4,800	
Kirby Compressor & Pressure controls	2,462	
Hisense 43 FHD VIDAA Smart TV	767	
HP Prodesk Mini	1,550	
Shelving	950	
Coffee Machine	2,091	
Zero Turn Toro	4,999	
Otterbine Aerating FTN 3HP	11,973	
Toro Groundmaster 3200	32,545	
Colorado	23,182	
	<u>86,735</u>	<u>86,735</u>

Callala RSL Country Club Ltd
Summary of Wages and Associated Costs
FOR THE YEAR TO DATE

TOTAL WAGES

(including Provision for Annual and Long Service Leave, Compulsory Superannuation and Workers Compensation Insurance)

	This Year	Last Year	Variance
Bar	81,324	77,144	4,181
Course	39,653	23,579	16,074
Poker Machines	3,613	3,181	431
Bistro	123,189	103,388	19,802
Bus	-	-	-
Other Wages	30,974	37,300	(6,326)
Jobkeeper Wages	-	-	-
Superannuation	25,574	22,945	2,630
Workers Compensation Insurance	4,500	9,025	(4,525)
Total	<u>308,827</u>	<u>276,560</u>	<u>32,266</u>

Note: wages and associated costs for year-to-date are up on last year by:

\$32,266

11.7%

Callala RSL Country Club Ltd
Summary of Gross Revenue
FOR THE YEAR TO DATE

TOTAL REVENUE

		This Year	Last Year	Variance	
Bar	28%	316,367	273,787	42,580	16%
Bistro	21%	242,837	198,081	44,756	23%
Course	7%	81,483	35,036	46,446	133%
Poker Machines	35%	397,617	327,059	70,559	22%
Keno	2%	19,202	8,609	10,593	123%
TAB	0%	3,765	4,031	(266)	-7%
Other Income	7%	81,245	62,209	19,036	31%
Total		<u>1,142,516</u>	<u>908,812</u>	<u>233,703</u>	

Note: total gross revenue for the year is up on last year by : 25.72%

Clubs with an Earnings Before Interest, Tax, Depreciation, Amortisation, Rent and Donations of 15% or less are considered to be "at risk".
 Current year EBITDAR for Callala this year is: **\$164,253** **14%** \$69,285 8% Last year

Callala RSL Country Club Ltd
BALANCE SHEET SUMMARY
AS AT 31 March 2021

BANK ACCOUNT BALANCES

	This quarter	Last quarter	Variance
- Commonwealth Account	12,643	6,131	6,512
- CBA Savings Account	-	-	-
- Bendigo Accounts	77,437	220,218	(142,781)
- Bendigo Savings Account	1,152,419	852,299	300,120
- Other bank accounts (including sub groups)	-	-	-
- Cash on hand	130,000	130,000	-
	<u>1,372,499</u>	<u>1,208,647</u>	<u>163,852</u>

Stock on Hand

- Stock on Hand	88,677	84,780	3,896
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LOAN ACCOUNT BALANCES

- Toro Finance	42,089	44,869	(2,780)
- Yamaha Finance	10,184	12,520	(2,336)
- Debentures	-	-	-
- Lease Liabilities	448,295	755,003	(306,708)
	<u>500,568</u>	<u>812,392</u>	<u>(311,824)</u>

CREDITORS & ACCRUED EXPENSES

	<u>347,009</u>	<u>363,536</u>	<u>(16,527)</u>
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PROVISION FOR EMPLOYEE ENTITLEMENTS

- Annual Leave	35,440	32,671	2,769
- Long Service Leave	37,292	34,429	2,863
	<u>72,732</u>	<u>67,099</u>	<u>5,633</u>