

CALLALA RSL COUNTRY CLUB LIMITED



Quarterly Board Report For The Period Ended 31st March 2022



Callala RSL Country Club Ltd
A.B.N. 36 001 816 799
Departmental Trading Statements For the Quarter
January 2022 To March 2022

Current Period				Year To Date			
This Year	%	Last Year	%	This Year (5 Qtrs)	%	Last Year (1 Qtr)	%
BAR TRADING							
Sales							
55,109		64,120		242,025		64,120	
170,845		194,755		757,854		194,755	
30,104		34,446		130,197		34,446	
18,041		20,346		70,433		20,346	
820		786		3,046		786	
1,342		1,914		7,208		1,914	
<u>276,263</u>		<u>316,367</u>		<u>1,210,762</u>		<u>316,367</u>	
Less: Cost of Goods Sold							
117,037		145,720		535,719		145,720	
2,247		2,712		10,487		2,712	
<u>119,284</u>		<u>148,432</u>		<u>546,206</u>		<u>148,432</u>	
<u>156,979</u>	56.8%	<u>167,936</u>	53.1%	<u>664,556</u>	54.9%	<u>167,936</u>	53.1%
Gross Profit							
Gross Profit Percentage							
Add: Other Income							
6,707		5,159		23,703		5,159	
Less: Expenditure							
407		188		4,011		188	
1,456		1,456		7,363		1,456	
-		-		0		-	
8,142		7,726		34,707		7,726	
81,419	29.5%	81,324	25.7%	354,617	29.3%	81,324	25.7%
<u>91,425</u>		<u>90,694</u>		<u>400,697</u>		<u>90,694</u>	
<u>72,262</u>	26.2%	<u>82,401</u>	26.0%	<u>287,561</u>	23.8%	<u>82,401</u>	26.0%
Net Profit Transferred to Profit & Loss Statement							

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				BISTRO ACCOUNT			
235,800		242,837		Sales	951,097	242,837	
1,111		1,473		Bistro Sales Points Income	5,475	1,473	
<u>236,911</u>		<u>244,309</u>		Total Sales	<u>956,572</u>	<u>244,309</u>	
				Less			
92,787		93,467		Cost of Sales	395,356	93,467	
<u>144,123</u>	61%	<u>150,842</u>	62%	Gross Profit	<u>561,217</u>	<u>150,842</u>	62%
				Add: Other Income			
-		-		Bistro Rent	-	-	
<u>-</u>		<u>-</u>					
				Less: Expenditure			
2,013		9,015		Repairs & Maintenance	17,677	9,015	
6,382		3,380		Requisites	21,303	3,380	
4,481		4,316		Electricity & Gas	21,382	4,316	
216		-		Interest Lease Expense	776	-	
-		-		Member Points/ Voucher Expense	(0)	-	
10,261		11,703		Superannuation	50,571	11,703	
-		-		Uniforms	48	-	
102,607		123,189		Wages	517,824	123,189	
<u>125,961</u>		<u>151,604</u>			<u>629,580</u>	<u>151,604</u>	
<u>18,162</u>		<u>(762)</u>		Net Profit Transferred to Profit & Loss Statement	<u>(68,363)</u>	<u>(762)</u>	

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		POKER MACHINE TRADING			
994,079	1,484,581	Gross Clearances	5,400,266	1,484,581	
4,853	9,039	Poker Machine Sales Points Income	32,855	9,039	
(696,400)	(1,100,297)	Less: Payouts	(3,953,015)	(1,100,297)	
302,532	393,322		1,480,106	393,322	
4,295	4,295	GST Rebate Received	21,475	4,295	
-	-	Lease Relief Income (TGS)	-	-	
306,827	397,617		1,501,581	397,617	
		Less: Expenditure			
5,127	4,761	Central Monitoring	21,619	4,761	
8,736	-	Depreciation	23,426	-	
-	102,133	Lease Amortisation	171,191	102,133	
-	29,989	Interest Lease Expense	42,927	29,989	
-	-	Member Points/ Voucher Expense	(0)	-	
3,265	3,543	Community Surcharge Donations	4,522	3,543	
5,433	-	Repairs & Maintenance	10,460	-	
24,749	52,139	Supplementary Tax	137,715	52,139	
385	343	Superannuation	1,673	343	
-	-	TGS payments	-	-	
3,848	3,613	Wages	17,091	3,613	
51,542	196,521		430,624	196,521	
		Net Profit Transferred to Profit			
255,285	201,096	& Loss Statement	1,070,957	201,096	13.55%
25.68%			19.83%		13.55%

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Current Period				Year To Date			
This Year	%	Last Year	%	This Year (5 Qtrs)	%	Last Year (1 Qtr)	%
GOLF COURSE ACCOUNT							
Sales							
4,942		7,145		26,673		7,145	
4,942		7,145		26,673		7,145	
Less: Cost of Goods Sold							
3,364		4,874		17,263		4,874	
3,364		4,874		17,263		4,874	
1,578	31.9%	2,271	31.8%	9,410	35.3%	2,271	31.8%
Gross Profit							
Gross Profit Percentage							
Income							
1,741		1,200		3,907		1,200	
290		629		3,859		629	
438		-		4,574		-	
-		-		282		-	
27,537		42,767		148,564		42,767	
9,777		5,373		47,777		5,373	
1,885		-		7,190		-	
446		10		738		10	
-		-		-		-	
-		1,500		6,284		1,500	
16,082		22,859		82,244		22,859	
58,196		74,338		305,419		74,338	

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2,719	2,050	Less: Expenditure		
4,318	4,147	Affiliation Fees	10,984	2,050
-	-	Amortisation of Development Costs	21,143	4,147
258	3,480	Bank Charges	-	-
776	984	Depreciation	11,885	3,480
33,007	29,282	General Expenses	3,883	984
-	-	Golf Course Maintenance	128,617	29,282
374	-	Golf Cart Lease	-	-
-	-	Interest Lease Expense	1,354	-
554	1,178	Link Fees	-	-
348	-	Postage, Printing & Stationery	3,586	1,178
1,581	582	Presentation & Catering	5,987	-
3,223	3,767	Sponsorships	2,454	582
-	109	Superannuation	13,702	3,767
-	-	Telephone	145	109
32,227	39,653	Uniforms & Clothing	120	-
-	-	Wages	139,424	39,653
79,384	85,232	Wastage	-	-
(19,611)	(8,624)	Net Profit Transferred to Profit & Loss Statement	343,284	85,232
			(28,455)	(8,624)

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Current Period				Year To Date			
This Year	%	Last Year	%	This Year (5 Qtrs)	%	Last Year (1 Qtr)	%
				KENO TRADING ACCOUNT			
				Income			
18,902		19,202		79,700		19,202	
-		-		-		-	
<u>18,902</u>		<u>19,202</u>		<u>79,700</u>		<u>19,202</u>	
				Less Expenditure			
625		570		2,396		570	
150		150		750		150	
15		14		75		14	
<u>790</u>		<u>734</u>		<u>3,221</u>		<u>734</u>	
				Net Profit Transferred to Profit & Loss Statement			
<u>18,112</u>		<u>18,468</u>		<u>76,480</u>		<u>18,468</u>	
				TAB TRADING ACCOUNT			
				Income			
-		-		-		-	
2,087		3,765		8,878		3,765	
<u>2,087</u>		<u>3,765</u>		<u>8,878</u>		<u>3,765</u>	
				Less: Expenditure			
35		-		35		-	
150		150		750		150	
15		14		74		14	
<u>200</u>		<u>164</u>		<u>859</u>		<u>164</u>	
				Net Profit (Loss) Transferred to Profit & Loss Statement			
<u>1,886</u>		<u>3,600</u>		<u>8,020</u>		<u>3,600</u>	

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This Year	%	Last Year	%	This Year (5 Qtrs)	%	Last Year (1 Qtr)	%
MOTEL TRADING ACCOUNT							
Income							
Accommodation Income							
-		-		-		-	
Less Expenditure							
Repairs & Maintenance							
923		-		923		-	
Depreciation							
43		-		43		-	
Postage, Printing & Stationery							
966		-		966		-	
Net Profit Transferred to Profit & Loss Statement							
(966)		-		(966)		-	

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7,651	2,863	Long Service Leave Provision	12,002	2,863
18,495	16,729	Insurance	86,401	16,729
1,759	1,756	Interest Paid	8,725	1,756
881	3,778	Printing, Postage & Stationery	8,614	3,778
679	628	Rates & Taxes	3,323	628
-	-	Rent	0	-
4,980	3,590	Repairs & Maintenance	15,661	3,590
295	614	Security	2,266	614
4,034	2,007	Superannuation	15,823	2,007
2,542	4,301	Telephone	13,726	4,301
5,333	5,467	Trade Waste	26,227	5,467
-	-	Transport & Travel	-	-
(1,014)	786	Under/ Over Banking	(10)	786
43,931	30,974	Wages - Other	225,297	30,974
-	-	Wages - Job Keeper	-	-
4,345	4,500	Workers Compensation	22,595	4,500
2,863	2,614	Water Rates	13,580	2,614
<u>283,434</u>	<u>274,695</u>		<u>1,398,821</u>	<u>274,695</u>
		Net Profit		
<u>107,239</u>	<u>111,607</u>	Before Income Tax	<u>231,615</u>	<u>111,607</u>

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This Year	%	Last Year	%	This Year (5 Qtrs)	%	Last Year (1 Qtr)	%
Sundry Income							
3,377		2,395		18,294		2395	
124		221		1,650		221	
4,919		5,855		22,971		5,855	
1,545		209		6,976		209	
-		-		-		-	
-		1,988		1,988		1,988	
-		-		-		-	
-		-		-		-	
113		135		571		135	
27		66,599		66,754		66,599	
-		-		82		-	
250		152		669		152	
-		-		-		-	
93		3,691		21,372		3,691	
-		-		-		-	
24,480		-		24,480		-	
-		-		-		-	
-		-		1,818		-	
-		-		83,150		-	
-		-		-		-	
<u>34,929</u>		<u>81,245</u>		<u>250,774</u>		<u>81,245</u>	
Courtesy Bus Expenses							
-		-		-		-	
3,422		4,365		22,372		4,365	
<u>3,422</u>		<u>4,365</u>		<u>22,372</u>		<u>4,365</u>	

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Current Period				Year To Date			
This Year	%	Last Year	%	This Year (5 Qtrs)	%	Last Year (1 Qtr)	%
				SUB GROUP INCOME			
				Income			
16,594		23,804		74,571		23,804	
2,724		6,048		23,243		6,048	
-		-		-		-	
2,990		3,813		18,595		3,813	
1,328		1,557		5,552		1,557	
<u>23,635</u>		<u>35,222</u>		<u>121,961</u>		<u>35,222</u>	
				Less Expenditure			
5,237		15,374		40,310		15,374	
2,275		2,100		10,155		2,100	
1,678		3,965		14,516		3,965	
104		295		1,375		295	
2,331		3,278		15,496		3,278	
1,397		1,333		5,683		1,333	
<u>13,022</u>		<u>26,345</u>		<u>87,534</u>		<u>26,345</u>	
<u>10,613</u>		<u>8,877</u>		<u>34,427</u>		<u>8,877</u>	
				Net Profit Transferred to Profit & Loss Statement			

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Current Period				Year To Date			
This Year	%	Last Year	%	This Year (5 Qtrs)	%	Last Year (1 Qtr)	%
				Entertainment & Promotion Expenses			
500		-		635		-	
9,215		11,279		44,244		11,279	
(3,505)		(4,929)		(12,749)		(4,929)	
1,724		1,529		8,916		1,529	
-		-		-		-	
1,125		1,125		4,875		1,125	
903		1,558		6,276		1,558	
4,431		6,265		24,843		6,265	
-		1,205		1,935		1,205	
-		-		-		-	
9,348		11,698		41,182		11,698	
<u>23,741</u>		<u>29,730</u>		<u>120,158</u>		<u>29,730</u>	

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Current Period				Year To Date			
This Year	%	Last Year	%	This Year (5 Qtrs)	%	Last Year (1 Qtr)	%
				General Expenses			
-		-		475		-	
445		1,491		5,087		1,491	
-		-		-		-	
-		-		-		-	
-		-		-		-	
-		-		-		-	
830		830		3,873		830	
2,392		3,999		13,819		3,999	
-		-		-		-	
15,578		1,207		55,102		1,207	
1,182		3,773		10,455		3,773	
2,649		2,077		33,608		2,077	
-		-		-		-	
1,412		190		2,245		190	
2,223		911		9,181		911	
6		(550)		(593)		(550)	
<u>26,717</u>		<u>13,928</u>		<u>133,251</u>		<u>13,928</u>	

CALLALA RSL COUNTRY CLUB LTD

A.B.N. 36 001 816 799

BALANCE SHEET AS AT

March 2022

	March 2022		March 2021	
Current Assets				
Cash on Hand	130,000		130,000	
Other Debtors	8,284		7,495	
Cash at Bank	853,348		1,242,499	
Prepayments	101,347		95,732	
Stock on Hand	89,694	1,182,674	88,677	1,564,403
Non Current Assets				
Golf Course Clearing & Construction	1,110,375		1,061,638	
Less: Amortisation	-885,621	224,754	-868,625	193,013
Golf Course Pump	87,320	87,320	87,320	87,320
Bowling Green Construction	431,970		413,970	
Less: Amortisation	-293,089	138,882	-288,284	125,687
Bar Renovations & Improvements	285,869		285,869	
Less: Accumulated Depreciation	-242,229	43,640	-236,322	49,547
Bistro Extensions	202,449		202,449	
Less: Accumulated Depreciation	-197,772	4,677	-197,652	4,797
Furniture & Fittings	1,050,677		987,921	
Less: Accumulated Depreciation	-496,239	554,438	-483,374	504,547
Motel Furnishings	138,606		0	
Less: Accumulated Depreciation	-923	137,683	0	0
Plant & Equipment	818,040		818,040	
Less: Accumulated Depreciation	-1,015,269	-197,229	-929,791	-111,752
Plant & Equipment - Kitchen	29,962		29,962	
Less: Accumulated Depreciation	-103,807	-73,845	-87,676	-57,714
Poker Machines	195,611		39,651	
Less: Accumulated Depreciation	-62,927	132,684	-39,651	0
Leasehold Improvements	2,685,755		2,685,755	
Less: Amortisation	-1,564,137	1,121,619	-1,512,025	1,173,731
Motor Vehicles at Cost	153,254		153,254	
Less: Accumulated Depreciation	-153,254	0	-153,254	0
Right of Use Assets	837,555		837,555	
Less: Accumulated Depreciation	-768,403	69,152	-611,154	226,401
Poker Machine Entitlements	72,896	72,896	72,896	72,896
		2,316,670		2,268,473
Total Assets		<u>3,499,344</u>		<u>3,832,876</u>
Current Liabilities				
Trade & Other Creditors & Accrued Charges	286,345		347,009	
Sub Club Loans	0		0	
Toro Finance	11,896		11,413	
Yamaha Finance	787		9,397	
Lease Liabilities	53,781		393,474	
Debenture	0		0	
Other Income in Advance	0		0	
Poker Machine Tax Rebate	2,863		2,863	
Subscriptions In Advance	57,372		53,334	
Provision for PM Jackpot	0		10,541	
Provision for Annual Leave	52,265		35,440	
Provision for Long Service Leave	43,979	509,289	37,292	900,762
Non-Current Liabilities				
Toro Finance	18,780		30,676	
Yamaha Finance	0		787	
Lease Liabilities	5,437		54,822	
Debenture	0		0	
		24,216		86,285
Total Liabilities		<u>533,505</u>		<u>987,046</u>
Net Assets		<u>2,965,839</u>		<u>2,845,829</u>
Represented By				
Accumulated Funds at start of year		2,858,600		2,734,223
Capital Asset Revaluation Reserve		0		0
Add Year to date Profit		107,239		111,607
		<u>2,965,839</u>		<u>2,845,829</u>

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Jan 21 - Mar 21 Apr 21 - Jun 21 Jul 21 - Sep 21 Oct 21 - Dec 21 Jan 22 - Mar 22

BAR TRADING					
Sales					
Spirits	64,120	54,149	18,776	49,871	55,109
Bulk Beer	194,755	170,235	69,599	152,419	170,845
Wine	34,446	29,281	10,255	26,110	30,104
Soft Drinks	20,346	15,439	4,100	12,507	18,041
Sundries	786	416	697	328	820
Bar Sales Points Income	1,914	1,712	794	1,445	1,342
	316,367	271,231	104,220	242,681	276,263
Less: Cost of Goods Sold					
Purchases	145,720	114,555	49,228	109,179	117,037
Freight	2,712	2,152	1,100	2,276	2,247
	148,432	116,706	50,329	111,455	119,284
Gross Profit	167,936	154,525	53,891	131,225	156,979
Gross Profit Percentage	53.1%	57.0%	51.7%	54.1%	56.8%
Add: Other Income					
Rebates	5,159	4,302	1,987	5,547	6,707
Less: Expenditure					
Repairs & Maintenance	188	2,909	396	110	407
Depreciation	1,456	1,473	1,489	1,489	1,456
Member Points/ Voucher Expense	-	-	-	0	-
Superannuation	7,726	6,623	4,477	7,739	8,142
Wages	81,324	69,711	44,773	77,390	81,419
	90,694	80,716	51,135	86,728	91,425
Net Profit Transferred to Profit & Loss Statement	82,401	78,111	4,743	50,044	72,262
Wages Percentage	25.7%	25.7%	43.0%	31.9%	29.5%
Net Profit Percentage	26.0%	28.8%	4.6%	20.6%	26.2%

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Jan 21 - Mar 21 Apr 21 - Jun 21 Jul 21 - Sep 21 Oct 21 - Dec 21 Jan 22 - Mar 22

BISTRO ACCOUNT					
Sales	242,837	208,941	75,707	187,812	235,800
Bistro Sales Points Income	1,473	1,213	578	1,100	1,111
	<u>244,309</u>	<u>210,155</u>	<u>76,285</u>	<u>188,912</u>	<u>236,911</u>
Less					
Cost of Sales	93,467	83,856	31,426	93,819	92,787
Gross Profit	<u>150,842</u>	<u>126,299</u>	<u>44,859</u>	<u>95,093</u>	<u>144,123</u>
	62%	60%	59%	51%	61%
Add: Other Income					
Bistro Rent	-	-	-	-	-
	-	-	-	-	-
Less: Expenditure					
Repairs & Maintenance	9,015	4,382	467	1,800	2,013
Requisites	3,381	3,926	2,311	5,303	6,382
Electricity & Gas	4,316	3,589	4,545	4,450	4,481
Interest Lease Expense	-	-	311	249	216
Member Points/ Voucher Expense	-	-	-	(0)	-
Superannuation	11,703	11,319	7,570	9,718	10,261
Uniforms	-	-	48	-	-
Wages	123,189	119,150	75,696	97,180	102,607
	<u>151,604</u>	<u>142,366</u>	<u>90,947</u>	<u>118,700</u>	<u>125,961</u>
Net Profit Transferred to Profit & Loss Statement	<u>(762)</u>	<u>(16,068)</u>	<u>(46,088)</u>	<u>(23,608)</u>	<u>18,162</u>

CALLALA RSL COUNTRY CLUB LTD
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Departmental Trading Statements For the Quarter
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Jan 21 - Mar 21 Apr 21 - Jun 21 Jul 21 - Sep 21 Oct 21 - Dec 21 Jan 22 - Mar 22

	Jan 21 - Mar 21	Apr 21 - Jun 21	Jul 21 - Sep 21	Oct 21 - Dec 21	Jan 22 - Mar 22
POKER MACHINE TRADING					
Gross Clearances	1,484,581	1,297,593	588,429	1,035,584	994,079
Poker Machine Sales Points Income	9,039	8,243	4,516	6,204	4,853
Less: Payouts	(1,100,297)	(941,398)	(421,711)	(793,208)	(696,400)
	393,322	364,438	171,233	248,579	302,532
GST Rebate Received	4,295	4,295	4,295	4,295	4,295
	-	-	-	-	-
	397,617	368,733	175,528	252,874	306,827
Less: Expenditure					
Central Monitoring	4,761	5,853	3,191	2,686	5,127
Depreciation	-	2,063	6,313	6,314	8,736
Lease Amortisation	102,133	69,058	-	-	-
Interest Lease Expense	29,989	12,938	-	-	-
Member Points/ Voucher Expense	-	-	-	(0)	-
Community Surcharge Donations	3,543	2,745	(5,584)	554	3,265
Repairs & Maintenance	-	520	1,595	2,911	5,433
Supplementary Tax	52,139	41,649	25,411	(6,233)	24,749
Superannuation	343	349	217	379	385
TGS payments	-	-	-	-	-
Wages	3,613	3,669	2,171	3,791	3,848
	196,521	138,843	33,314	10,403	51,542
Net Profit Transferred to Profit & Loss Statement	201,096	229,890	142,215	242,471	255,285
Net Profit Percentage	50.6%	62.3%	81.0%	95.9%	83.2%

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GOLF COURSE ACCOUNT	Jan 21 - Mar 21	Apr 21 - Jun 21	Jul 21 - Sep 21	Oct 21 - Dec 21	Jan 22 - Mar 22
Income					
Shop Sales	7,145	4,677	4,441	5,468	4,942
	7,145	4,677	4,441	5,468	4,942
Less: Expenditure					
Purchases	4,874	4,194	2,055	2,776	3,364
	4,874	4,194	2,055	2,776	3,364
Gross Profit	2,271	484	2,387	2,692	1,578
Gross Profit Percentage	32%	10%	54%	49%	32%
Other Income					
Advertising	1,200	666	-	300	1,741
Competition Fees	629	616	335	1,988	290
Donations	-	50	2,180	1,906	438
Fundraising	-	-	-	282	-
Green Fees	42,767	27,129	18,100	33,032	27,537
Memberships	5,373	8,060	8,060	16,506	9,777
Sponsorships	-	1,182	1,545	2,578	1,885
Sundry Income	10	-	106	175	446
Interest Income	-	-	-	-	-
Apprenticeship Rebates	1,500	-	3,004	1,779	-
Golf Cart Hire	22,859	16,764	9,532	17,008	16,082
	74,338	54,467	42,864	75,555	58,196
Other Expenses					
Affiliation Fees	2,050	1,926	2,133	2,156	2,719
Amortisation of Development Costs	4,147	4,198	4,241	4,239	4,318
Bank Charges	-	-	-	-	-
Depreciation	3,480	3,014	3,048	2,085	258
General Expenses	984	664	707	751	776
Golf Course Maintenance	29,282	26,211	22,293	17,823	33,007
Golf Cart Lease	-	-	-	-	-
Interest Lease Expense	-	-	528	452	374
Link Fees	-	-	-	-	-
Postage, Printing & Stationery	1,178	463	345	1,045	554
Presentation & Catering	-	619	-	5,020	348
Sponsorships	582	291	-	-	1,581
Superannuation	3,767	803	2,316	3,593	3,223
Telephone	109	36	-	-	-
Uniforms & Clothing	-	-	-	120	-
Wages	39,653	8,455	23,157	35,933	32,227
Wastage	-	-	-	-	-
	85,232	46,681	58,768	73,218	79,384
Net Profit Transferred to Profit & Loss Statement	(8,624)	8,269	(13,517)	5,028	(19,611)

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	Jan 21 - Mar 21	Apr 21 - Jun 21	Jul 21 - Sep 21	Oct 21 - Dec 21	Jan 22 - Mar 22
KENO TRADING ACCOUNT					
Income					
Commissions Received	19,202	15,718	8,167	17,711	18,902
Bonus Commission	-	-	-	-	-
	<u>19,202</u>	<u>15,718</u>	<u>8,167</u>	<u>17,711</u>	<u>18,902</u>
Less Expenditure					
Keno Stationery					
Repairs & Maintenance	570	526	307	368	625
Wages	150	150	150	150	150
Superannuation	14	14	15	15	15
	<u>734</u>	<u>690</u>	<u>472</u>	<u>533</u>	<u>790</u>
Net Profit Transferred to Profit & Loss Statement	<u>18,468</u>	<u>15,028</u>	<u>7,695</u>	<u>17,178</u>	<u>18,112</u>
TAB TRADING ACCOUNT					
Income					
Mug Punter	-	-	-	-	-
Tab Commissions	3,765	2,325	702	-	2,087
	<u>3,765</u>	<u>2,325</u>	<u>702</u>	<u>-</u>	<u>2,087</u>
Less: Expenditure					
TAB Expenses	-	-	-	-	35
Wages	150	150	150	150	150
Superannuation	14	14	15	15	15
	<u>164</u>	<u>164</u>	<u>165</u>	<u>165</u>	<u>200</u>
Net Profit (Loss) Transferred to Profit & Loss Statement	<u>3,600</u>	<u>2,161</u>	<u>537</u>	<u>(165)</u>	<u>1,886</u>

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MOTEL TRADING ACCOUNT	Jan 21 - Mar 21	Apr 21 - Jun 21	Jul 21 - Sep 21	Oct 21 - Dec 21	Jan 22 - Mar 22
Income					
Accommodation Income					
	-	-	-	-	-
Less: Expenditure					
Repairs & Maintenance					
Depreciation	-	-	-	-	923
Postage, Printing and Stationery	-	-	-	-	43
	-	-	-	-	966
Net Profit (Loss) Transferred to Profit & Loss Statement	-	-	-	-	(966)

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	Jan 21 - Mar 21	Apr 21 - Jun 21	Jul 21 - Sep 21	Oct 21 - Dec 21	Jan 22 - Mar 22
Income					
Profit (Loss) from Bar Trading	82,401	78,111	4,743	50,044	72,262
Profit (Loss) from Bistro Account	(762)	(16,068)	(46,088)	(23,608)	18,162
Profit (Loss) from Poker Machine Trading	201,096	229,890	142,215	242,471	255,285
Profit (Loss) from Golf Course Trading	(8,624)	8,269	(13,517)	5,028	(19,611)
Profit (Loss) from Keno Trading	18,468	15,028	7,695	17,178	18,112
Profit (Loss) from TAB Trading	3,600	2,161	537	(165)	1,886
Profit (Loss) from Motel Trading	-	-	-	-	(966)
Sundry Income	81,245	30,467	65,225	38,909	34,929
Sub Group Income	8,877	6,250	5,672	3,015	10,613
Profit (Loss) on sale of Non Current Assets	-	-	-	-	-
	386,301	354,109	166,483	332,873	390,672
Less Expenditure					
Accounting Services	6,900	6,900	7,200	7,200	7,200
Auditors Remuneration	-	-	-	-	-
Advertising & Sponsorships	2,631	2,250	2,290	3,432	2,906
Affiliation Fees	1,321	1,336	1,360	1,375	1,345
Amortisation	13,972	14,118	14,273	14,606	14,148
Bank Charges	10,679	8,237	5,420	2,763	3,965
Bad Debts Expense	-	-	-	-	-
Bowling Green Maintenance	19,159	19,159	17,246	17,245	19,159
Cleaning Materials & Laundry	18,995	18,738	10,262	15,950	20,509
Courtesy Bus Expenses	4,365	4,988	2,605	6,993	3,422
Depreciation	31,982	28,533	26,558	25,585	24,821
Directors Expenses	57	167	56	875	327
Donations	-	-	300	65	-
Entertainment & Promotion Expenses	29,730	33,555	18,222	14,911	23,741
Electricity & Gas	17,214	16,207	13,198	15,481	16,105
General Expenses	13,928	20,567	23,610	48,430	26,717
Honorarium Expense	-	-	-	-	-
Leasing Charges	1,191	1,191	1,085	920	920
Lease Amortisation	21,966	22,210	22,453	22,454	21,074
Lease Interest Expense	-	-	743	523	301
Long Service and Annual Leave Provision	2,863	(818)	4,782	(2,476)	7,651
Insurance	16,729	15,910	18,375	16,892	18,495
Interest Paid	1,756	1,736	1,715	1,759	1,759
Printing, Postage & Stationery	3,778	1,510	1,300	1,146	881
Rates & Taxes	628	635	687	694	679
Rent	-	0	-	-	-

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	Jan 21 - Mar 21	Apr 21 - Jun 21	Jul 21 - Sep 21	Oct 21 - Dec 21	Jan 22 - Mar 22
Repairs & Maintenance	3,590	2,802	2,396	1,892	4,980
Security	614	789	129	439	295
Superannuation	2,007	3,898	2,964	2,921	4,034
Telephone	4,301	1,754	2,601	2,529	2,542
Trade Waste	5,467	5,093	5,088	5,246	5,333
Transport & Travel	-	-	-	-	-
Under/ Over Banking	786	680	(178)	(284)	(1,014)
Wages - Other	30,974	68,036	38,053	44,303	43,931
Wages - Job Keeper	-	-	-	-	-
Workers Compensation	4,500	4,550	4,600	4,600	4,345
Water Rates	2,614	2,781	1,913	3,409	2,863
	274,695	307,511	251,303	281,879	283,434
Net Profit					
Before Income Tax	111,607	46,598	(84,821)	50,994	107,239

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Sundry Income - (Note 1)					
Members Subscriptions	2,395	3,592	3,592	5,338	3,377
Other Commissions	221	851	26	428	124
ATM Commissions	5,855	5,529	2,482	4,186	4,919
Auditorium Hire	209	1,836	116	3,269	1,545
Kids Activity Packs	-	-	-	-	-
Bowling Club Greens Contribution	1,988	-	-	-	-
Callala Club Shirts	-	-	-	-	-
Cash Flow Boost Income	-	-	-	-	-
Interest Income	135	132	99	92	113
Insurance Recoveries	-	55	73	-	27
Advertising Income	-	-	-	82	-
Donations	152	200	-	67	250
Entertainment	-	-	-	-	-
Sundry Income	70,290	16,772	219	597	93
Telephone	-	-	-	-	-
Profit on Sale of NC Asset	-	-	-	-	24,480
Sub Group Income	-	-	-	-	-
Wages Subsidy - Job Keeper	-	-	-	-	-
Wages Subsidy - Other	-	-	1,818	-	-
Financial Support Grant	-	1,500	56,800	24,850	-
TGS Capital Reimbursements	-	-	-	-	-
	81,245	30,467	65,225	38,909	34,929
Courtesy Bus Expenses - (Note 2)					
Wages	-	-	-	-	-
Other Expenses	4,365	4,988	2,605	6,993	3,422
	4,365	4,988	2,605	6,993	3,422

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Sub Group Income					
Income					
Callala RSL Bowling Club	23,804	12,932	7,500	13,742	16,594
Mens Golf Income	6,048	4,836	5,231	4,404	2,724
Womens Golf Income	-	-	-	-	-
Vets Golf Income	3,813	3,847	3,589	4,357	2,990
Fishing Club Income	1,557	1,194	487	986	1,328
	35,222	22,809	16,806	23,489	23,635
Less Expenditure					
Mens Bowls Expenses	15,374	7,056	3,977	8,665	5,237
Womens Bowls Expenses	2,100	2,275	1,225	2,280	2,275
Mens Golf Expenses	3,965	2,807	1,964	4,103	1,678
Womens Golf Expenses	295	326	487	163	104
Vets Golf Expenses	3,278	2,947	2,934	4,006	2,331
Fishing Club Expenses	1,333	1,148	548	1,257	1,397
	26,345	16,558	11,134	20,475	13,022
Net Profit Transferred to Profit & Loss Statement	8,877	6,250	5,672	3,015	10,613
Entertainment & Promotion Expenses (Note 3)					
Net Special Events	0	0	0	135	500
Entertainment	11279	9582	5095	9073	9215
Raffle	(4,929)	899	1,730	(6,945)	(3,505)
Bingo	1,529	2,706	1,950	1,007	1,724
Kids Club	0	0	0	0	0
Major Draw	1,125	1,125	375	1,125	1,125
Members Birthday	1,558	1,886	1,032	897	903
National Poker League	6,265	6,049	3,060	5,040	4,431
Promotions	1,205	510	180	40	-
Childrens Christmas Party	-	-	-	-	-
Sky Channel & Austar	11,698	10,798	4,800	4,538	9,348
	29,730	33,555	18,222	14,911	23,741

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General Expenses - (Note 4)					
AGM Election Expenses	-	475	-	-	-
Computer Expenses	1,491	2,517	307	327	445
Consultancy	-	-	-	-	-
Filing Fees	-	-	-	-	-
Fines	-	-	-	-	-
Flowers	-	-	-	-	-
Hire of Plant & Equipment	830	830	553	830	830
Hygiene	3,999	1,783	3,050	2,594	2,392
Legal Fees	-	-	-	-	-
Licence Fees	1,207	10,169	14,150	13,997	15,578
Lucky Badge	3,773	1,182	591	3,727	1,182
Safety	2,077	1,741	2,784	24,357	2,649
Staff Meals & Drinks	-	-	-	-	-
Staff Training & Welfare	190	244	68	332	1,412
Subscriptions	911	1,676	2,106	2,265	2,223
Sundry Expenses	(550)	(50)	1	0	6
	<u>13,928</u>	<u>20,567</u>	<u>23,610</u>	<u>48,430</u>	<u>26,717</u>

Callala RSL Country Club Ltd
Summary of Trading Results for the - QUARTER ENDING MARCH 2022

CONSOLIDATED PROFIT & LOSS ACCOUNT	Current Period			Year-to-Date		
	This Year	Last Year	Variance	This Year (5 Qtrs)	Last Year (1 Qtr)	Variance
<u>Income</u>						
Bar Net Profit	72,262	82,401	(10,139)	287,561	82,401	205,160
Bistro Net Profit	18,162	(762)	18,924	(68,363)	(762)	(67,601)
Poker Machines Net Profit	255,285	201,096	54,189	1,070,957	201,096	869,861
Golf Course Net Profit	(19,611)	(8,624)	(10,987)	(28,455)	(8,624)	(19,831)
Keno Net Profit	18,112	18,468	(356)	76,480	18,468	58,012
TAB Net Profit	1,886	3,600	(1,714)	8,020	3,600	4,419
Other Net Income	44,576	90,122	(45,545)	284,236	90,122	194,114
Total Net Income	390,673	386,301	4,371	1,630,436	386,301	1,244,135
<u>Less General Expenses</u>						
Courtesy Bus Expenses	3,422	4,365	(943)	22,372	4,365	18,007
Depreciation	49,418	50,890	(1,472)	251,039	50,890	200,149
Entertainment & Promotion Expenses	23,741	29,730	(5,989)	120,158	29,730	90,429
Interest	1,759	1,756	3	8,725	1,756	6,968
Other Wages & Super	52,309	33,766	18,543	241,110	33,766	207,344
Other Expenses	152,785	154,188	(1,403)	755,418	154,188	601,230
	283,434	274,695	8,739	1,398,821	274,695	1,124,127
Net Profit/(Loss)	107,239	111,607	(4,368)	231,615	111,607	120,008
Add Back:						
Depreciation	49,418	50,890	(1,472)	251,039	50,890	200,149
Interest	1,759	1,756	3	8,725	1,756	6,968
Net Profit before Depreciation and Interest (EBITDA)	158,416	164,253	(5,836)	491,378	164,253	327,126
Less:						
Loan Repayments	58,288	135,249	(76,961)	58,288	135,249	(76,961)
Capital Expenditure	251,956	21,951	230,005	251,956	21,951	230,005
Profit on Sale of Poker Machines	-	-	-	-	-	-
Net Cash Surplus / (Deficiency)	(151,828)	7,052	(158,880)	181,134	7,052	174,082

Callala RSL Country Club Ltd
Cashflow Budget Comparison for the - QUARTER ENDING MARCH 2022

CAPITAL EXPENDITURE

Details

	Quarter	YTD
Irrigation System	48,737	
TV's, Wall Mounts, Freezers, Microwaves, Washing Machines and Bar Fridges for Motel	21,586	
Beds, Mattresses, Sofas, Dining Tables and Chairs, Entertainment Units, Coffee Tables etc for Motel	117,020	
10 x 2 Wheel Push Buggies	1,645	
ICSD Surge Device	778	
Replace Evaporator Coil Fridge	892	
Thermocouple in Bistro Grill	729	
Amplifier for Antenna System	905	
Kiosk for Club	8,040	
Projector for Audi	908	
Website and Development Progress Payment	2,187	
Weatherproof LED Light Fitting	549	
2 x Poker Machines	47,980	
	251,956	251,956

Callala RSL Country Club Ltd
Summary of Gross Revenue
FOR THE YEAR TO DATE

TOTAL REVENUE

		This Year (5 Qtrs)	Last Year (1 Qtr)	Variance	
Bar	28%	1,210,762	316,367	894,394	283%
Bistro	22%	951,097	242,837	708,260	292%
Course	8%	332,092	74,338	257,754	347%
Poker Machines	35%	1,501,581	397,617	1,103,963	278%
Keno	2%	79,700	19,202	60,498	315%
TAB	0%	8,878	3,765	5,114	136%
Other Income	6%	250,774	81,245	169,530	209%
Total		<u>4,334,885</u>	<u>1,135,371</u>	<u>3,199,514</u>	

Note: total gross revenue for the year is up on last year by : 281.80%

Clubs with an Earnings Before Interest, Tax, Depreciation, Amortisation, Rent and Donations of 15% or less are considered to be "at risk".
 Current year EBITDAR for Callala this year is: **\$491,378** 11% \$164,253 14% Last year

Callala RSL Country Club Ltd
BALANCE SHEET SUMMARY
AS AT 31 MARCH 2022

BANK ACCOUNT BALANCES

	This quarter	Last quarter	Variance
- Commonwealth Account	22,918	1,054	21,864
- CBA Savings Account	-	-	-
- Bendigo Accounts	130,125	235,855	(105,730)
- Bendigo Savings Account	700,304	700,218	86
- Other bank accounts (including sub groups)	-	-	-
- Cash on hand	130,000	130,000	-
	<u>983,348</u>	<u>1,067,127</u>	<u>(83,779)</u>

Stock on Hand

- Stock on Hand	89,694	80,741	8,953
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LOAN ACCOUNT BALANCES

- Toro Finance	30,676	33,574	(2,898)
- Yamaha Finance	787	3,144	(2,357)
- Debentures	-	-	-
- Lease Liabilities	59,218	84,728	(25,510)
	<u>90,681</u>	<u>121,446</u>	<u>(30,765)</u>

CREDITORS & ACCRUED EXPENSES

	286,345	291,271	(4,926)
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PROVISION FOR EMPLOYEE ENTITLEMENTS

- Annual Leave	52,265	57,177	(4,912)
- Long Service Leave	43,979	36,441	7,538
	<u>96,244</u>	<u>93,618</u>	<u>2,626</u>